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ABSTRACT

Results of the most recent Administrative Salary Survey of the Association of American Medical Colleges are analyzed. The data represent 94 U.S. medical schools, with the number of applicable staff positions ranging from two to 52 per institution. The positions considered included those in which at least 20 percent of the time was spent in specifically delineated management functions, and under the aegis of the medical school dean. The following functions were reviewed: accounting; business affairs; business planning; contracts and grants management; controller; data processing; personnel; physical plant; purchasing; admissions; minority affairs; registrar; student affairs; student counseling; student financial aid; development; facilities planning; practice plan management; program planning; and public relations. The data collection form, instructions, and codes are included with a brief discussion of methodology and extensive data tables follow. (MSE)

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REVIEW OF
MEDICAL SCHOOL ADMINISTRATIVE
STAFF SALARIES
1976 - 1977

HE 011 157

ASSOCIATION OF AMERICAN MEDICAL COLLEGES
One Dupont Circle, N.W., Washington, D.C. 20036

FOREWORD

In past years--the last in 1973--the AAMC has struggled with collecting and analyzing the salaries of medical school administrative officers below the dean's level. The dilemma has been to show salary data in such a way as to reflect factors likely to be determinants of compensation level. Titles associated with various management activities often are not meaningful indicators of administrative responsibilities, and these titles vary considerably from school to school. For example, a principal fiscal officer may be responsible for managing the medical practice plan and educational/research resource facilities as well as accounting and budgeting, while at another school the principal fiscal officer's sole responsibility may be to administer the school's contracts and grants. Further, he or she might provide these activites for the university hospital and other schools in the health center--not just the medical school.

An additional problem with past surveys of administrative compensation has been the failure to deal with the fact that an individual's participation in an administrative activity is often secondary to his academic appointment. This survey demonstrates the percentage of time the administrators are allocating to medical school administration. It thus becomes evident that many are clearly part-time administrators and the better part of their time is spent in the academic pursuits of the institution.

This year's study offers the reviewer more information concerning the individuals surveyed: i.e. degree, direct supervisor, number of persons directly supervised and title, besides providing the salary data and effort distributions by administrative activity. We hope this study will better equip the user to analyze the characteristics of various positions and salary groupings. The information displayed in this report represents only two possible data arrays. The readers are invited to request other information collected and entered into our database.

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SUMMARY

Following a rigorous AAMC staff effort in editing the institutional returns of the Administrative Salary Survey, acceptable responses for 1072 positions were entered into the Association's computer based data system. These entries represent 94 U.S. medical schools. The number of applicable positions ranged from three at two of the schools to 52 at one institution. The mean was 11.4 positions. The schools reporting a small number of positions were generally newly developing or institutions where many of the functions were the responsibility of the health center or university. The schools reporting a large number of administrative positions were usually either free-standing or separate from a parent university or health center.

The following functions were reviewed and salary ranges and averages determined for the national aggregation:

Function	No. of Individuals	No. of Schools	Salary Range	Mean Salary
Business Services				
Accounting	50	36	8,000 to 44,000	20,400
Business - Fiscal Affairs	95	66	9,000 to 52,000	26,100
Business/Planning	20	13	12,000 to 52,000	26,100
Contracts/Grants Management	42	33	10,100 to 38,000	20,900
Controller	25	22	12,800 to 52,000	28,800
Data Processing	20	12	12,200 to 50,500	22,700
Personnel	55	37	8,000 to 48,100	21,600
Physical Plant	28	22	10,000 to 42,400	25,400
Purchasing	22	16	11,300 to 32,300	18,600
Student Services				
Admissions	64	54	11,500 to 51,600	29,500
Minority Affairs	24	23	12,800 to 55,000	32,700

Function	No. of Individuals	No. of Schools	Salary Range	Mean Salary
Student Services				
Registrar	32	32	9,400 to 61,700	20,100
Student Affairs	69	55	11,100 to 61,700	31,500
Student Counseling	55	40	9,600 to 61,700	31,600
Student Financial Aid	33	29	9,400 to 45,200	21,200
Other Services				
Development	23	21	13,500 to 49,900	30,100
Facilities Planning	29	21	10,000 to 60,000	28,800
Practice Plan Management	21	18	15,000 to 57,800	29,200
Program Planning	31	25	10,800 to 73,500	32,400
Public Relations	32	23	10,000 to 52,000	24,500

The breadth of the salary range for many of the functions listed above needs explanation. According to the limiting criteria explained in the "Discussion of Methodology" the position included is not necessarily the primary administrator responsible for that particular function at that school, nor is it necessarily the only position reported from that school on the tables. Those especially at the lower end of the salary range may be accountable to a higher-level, higher-salaried person at the same school. Further, the primary administrator may function above the medical school level, and thus generally be excluded from this survey, leaving a lower paid administrator nominally "in charge" at the medical school.

As to the high end of the salary range for many of the functions, the salary appears to follow degree level and academic responsibilities. An associate dean responsible for student admissions and other student services for fifty percent of the time may also teach and see patients as a physician. In all likelihood, it is the latter activity and the M.D. degree which determine the higher salary.

There are of course other possible determinants of salary which have not yet been addressed in reviewing administrative compensation. These would include geographic location, availability of variable income from practice (MD administrators),

professional specialty, and length of service. Some of these additional factors are capable of analysis from the present database.

It was felt, however, that the data items used on the tables--highest degree, number of people directly supervised, functional spread, public/private status of institution, incumbent's title, and title of immediate supervisor were the more prominent indicators of salary.

DISCUSSION OF METHODOLOGY

The survey form and procedures used to collect 1976-77 data on compensation and other related characteristics were intended for administrators in one or more functional areas under the aegis of the medical school dean. Those who spent less than 20% of their time in specifically delineated management functions (see Exhibit 1) were excluded from the survey. It was recognized that in many instances the dean serves also as the administrative officer of the health center, and as a result many management functions are extended from his office throughout the center. According to the rules of the study, if a dean had such concurrent responsibility, all of the subordinate administrative personnel were to be included as long as they had some (20%) responsibility for providing the services to the medical school. The medical school dean was excluded, as were the full-time department, division or section heads of the regular (non-administrative) academic units of the school. Further instructions as to inclusion, exclusion and completion details are noted on Exhibit 2. All data as recorded on the collection instrument (see Exhibit 1) and as edited by AAMC staff was entered into the Association's computer based files.

Two particular data configurations were felt to be useful to the schools, and accordingly have been used throughout this report: (1) a matrix for each area of concentration showing summary statistics, and (2) a total distribution for the area of concentration rank ordered by salary. It should be noted, however, that for each primary area of concentration appearing on either table, a limiting factor was used so as to identify significant functional effort. For example, for the Business Fiscal Affairs function it was felt necessary to restrict inclusion to those providing at least 25% of their time to Financial Planning/Budgeting (Code #48, Exhibit 3). In all cases, the limiting factors are identified on the summary matrices in this report.

It should also be noted that the aggregation of individuals on each matrix is not mutually exclusive. For example, the individual included under Business - Fiscal Affairs might also be included under the Practice Plan Management function by virtue of the fact that he meets the limiting criteria for both activities.

We stress that you keep in mind that the individuals included in the matrices are not necessarily the chief functionaries in that activity. The individuals may range from Associate Deans to the beginning professionals. Also, since the collection instrument for this survey differs greatly from the one used in 1972, a comparison cannot be made between the two surveys. We expect that future surveys of administrative

salaries will be conducted more consistently so that year-to-year comparisons and analyses can be made.

DATA COLLECTION EXHIBITS

1 - Data Collection Form

2 - Data Collection Instructions

3 - Administrative Responsibility Codes

EXHIBIT 1

Are the *non-academic* positions reported below subject to state or local civil service classifications?

1.___NO 2.___YES

If yes, please specify the position subject to civil service classification by the administrative responsibility code listed first: ____; ____

COMPENSATION
FOR ADMINISTRATIVE POSITIONS
IN MEDICAL SCHOOLS
1976-77
(Effective Sept. 1)

Name of Institution

Respondent

(___) ___-_____
Telephone

AREAS OF ADMINISTRATIVE RESPONSIBILITY

Codes:

___% ___% ___% ___% ___% ___% ___% ___% ___% ___% *Equals*

Total % Time Allocation
1.___% Total Medical School Administration
2.___% Teaching
3.___% Research
4.___% Patient Care
5.___% Other: _____ (specify)
100% TOTAL

Title:
1.___Assoc. Dean
2.___Asst. Dean
3.___Coordinator
4.___Director
5.___Manager
6.___Officer
7.___Asst. to Dean
8.___Admin. Assist
9.___Other: _____ (specify)

Educational Degree:
1.___COMBINED DOC.
2.___Ed.D.
3.___M.D.
4.___Ph.D.
5.___Other Doc: _____ (specify)
6.___Master
7.___Bachelor
8.___Other: _____ (specify)

Academic Rank:
1.___NONE
2.___Professor
3.___Assoc. Prof.
4.___Asst. Prof.
5.___Instructor
6.___Other: _____ (specify)

Nature of Employment:
1.___SFT 2.___GFT
3.___SFTA 4.___GFTA

Current Professional Specialty | Year of* Appoint. | No. People+ Supervised

Immediate Supervisor:
1.___Dean
2.___Dean & Vice President (academic health center responsibility)
3.___Assoc. Dean
4.___Asst. Dean
5.___Director
6.___Asst. to Dean
7.___Other: _____ (specify)

INSTITUTIONAL COMPENSATION
$_____

Codes:

___% ___% ___% ___% ___% ___% ___% ___% ___% ___% *Equals*

Total % Time Allocation
1.___% Total Medical School Administration
2.___% Teaching
3.___% Research
4.___% Patient Care
5.___% Other: _____ (specify)
100% TOTAL

Title:
1.___Assoc. Dean
2.___Asst. Dean
3.___Coordinator
4.___Director
5.___Manager
6.___Officer
7.___Asst. to Dean
8.___Admin. Assist
9.___Other: _____ (specify)

Educational Degree:
1.___COMBINED DOC.
2.___Ed.D.
3.___M.D.
4.___Ph.D.
5.___Other Doc: _____ (specify)
6.___Master
7.___Bachelor
8.___Other: _____ (specify)

Academic Rank:
1.___NONE
2.___Professor
3.___Assoc. Prof.
4.___Asst. Prof.
5.___Instructor
6.___Other: _____ (specify)

Nature of Employment:
1.___SFT 2.___GFT
3.___SFTA 4.___GFTA

Current Professional Specialty | Year of* Appoint. | No. People+ Supervised

Immediate Supervisor:
1.___Dean
2.___Dean & Vice President (academic health center responsibility)
3.___Assoc. Dean
4.___Asst. Dean
5.___Director
6.___Asst. to Dean
7.___Other: _____ (specify)

INSTITUTIONAL COMPENSATION
$_____

* Report in terms of the administrative function requiring the greatest allocation of time during a continuous period regardless of changes in position title.

\+ Count only those persons reporting *directly* to the incumbent.

COMPENSATION
FOR ADMINISTRATIVE POSITIONS
IN MEDICAL SCHOOLS
1976-77

EXHIBIT 2

This survey is designed to collect compensation data for persons with administrative responsibility in one or more functional areas under the direct purview of the medical school dean. A collateral objective of the survey is to identify the organizational structure and administrative staffing patterns of medical schools.

INSTRUCTIONS

INCLUDE:

1. Personnel in medical school administration who are full-time at the institution and who spend 20% or more time in management activities whether or not their salaries are set on the basis of administrative duties, academic rank, the specialty market or a combination of these factors.
2. If a medical school dean has concurrent responsibility for the academic health center, report *all* of his administrative personnel who have *some* (20%) responsibility for medical school administration.
3. Administrative personnel on sabbatical leave.

EXCLUDE:

1. The medical school dean, academic department, division or section heads.
2. Personnel employed by organizations under contract to provide a service to the institution, e.g., special project consultants, computer service firms, etc.
3. Personnel in *publicly funded* education or research and development centers and patient care facilities, e.g., Area Health Education Centers, Health Maintenance Organizations, etc.
4. Personnel who are performing services temporarily (acting).

(A) Report an individual administrator only once. If that person has responsibility for more than one administrative area, list that functional area which requires the greatest allocation of time first. Other functional areas for which responsibility is assigned should follow.

(B) Show the approximate distribution of total percentage of time allocated to medical school administration below functional areas of responsibility.

(C) Report total salaries *exclusive* of fringe benefits, deferred compensation and independent earnings.

(D) Salaries should be reported on a 12 month basis. Please convert a salary paid on another basis to the 12 month equivalent.

13

14

(E) Print or type the *code(s)* to designate areas of administrative responsibility.

SEE SAMPLE PAGES BEFORE BEGINNING

COMPENSATION
FOR ADMINISTRATIVE POSITIONS
IN MEDICAL SCHOOLS
1976-77

EXHIBIT 3

Administrative Responsibility Codes:

Professional Education Services

(01) Academic Affairs
(02) Allied Health
(03) Basic Sciences
(04) Clinical Sciences
(05) Continuing Education
(06) Curriculum
(07) Faculty Affairs
(08) Graduate Medical Education
(09) Other: _____
(specify)

Educational Support Services

(11) Educational Media
(12) Educational Resources
(13) Library
(14) Other: _____
(specify)

Research Support Services

(21) Data Analysis
(22) Research Grants Management
(23) Other: _____
(specify)

Clinical Support Services

(31) Affiliated Hospitals
(32) Community Health Services
(33) Faculty Medical Practice Plan
(34) Veterans Administration
(35) Other: _____
(specify)

Business Services

(41) Accounting
(42) Controller
(43) Data Processing
(44) Contracts and Grants Management
(45) Personnel
(46) Physical Plant
(47) Purchasing
(48) Financial Planning/Budgeting
(49) Other: _____
(specify)

Student Services

(51) Admissions
(52) Minority Affairs
(53) Registrar
(54) Student Affairs
(55) Student Counseling
(56) Student Financial Aid
(57) Student Promotions
(58) Students Health Service
(59) Other: _____
(specify)

Institutional Support Services

(61) Affirmative Action
(62) Alumni Affairs
(63) Community Relations
(64) Development
(65) Facilities Planning
(66) Program Planning
(67) Information Services
(68) Public Relations
(69) Other: _____
(specify)

Other Services, e.g. staff legal counsel

(71) _____
(specify)

(72) _____
(specify)

ADMINISTRATIVE COMPENSATION

SUMMARY AND RANK DISTRIBUTION MATRICES

Administrative Compensation Summary and Rank Distribution Matrices

Explanatory Notes

The matrices which follow for the twenty functional areas are of two basic types: (1) one or more tables which display summary data on salary and other related factors, and (2) salary ranked distribution tables. In the former case, the matrices show summary statistics for all valid responses nationwide as well as for public and for private school aggregations. When the number of such responses is sufficiently large, the aggregation is broken down into halves or quarters. Our criterion was as follows:

* When "n" was 50 and above there are:

  a. National aggregate
     Public aggregate
     Private aggregate

  b. National quarters

* When "n" was between 20 and 49 there are:

  a. National aggregate
     Public aggregate
     Private aggregate

  b. National halves

* When "n" was below 20 there are:

  a. National aggregate
     Public aggregate
     Private aggregate

  b. No fractionation

The second type of matrix included for each functional activity is a distribution of individuals rank ordered by salary. As with the summary tables, relevant factors which appear to determine salary also are shown on this set of matrices.

With respect to both table formats, percentage of effort is shown for the key coded function as well as for several other functions selected with the thought that they are often associated with the principal activity. The coded functions selected do not necessarily represent for any one individual

all administrative effort.

As to degree information, only the highest degree earned is displayed. ND (No Degree) indicates no degree was earned at the four-year collegiate level.

BUSINESS SERVICES

Accounting

Business - Fiscal Affairs

Business/Planning

Contracts and Grants Management

Controller

Data Processing

Personnel

Physical Plant Management

Purchasing

Association of American Medical Colleges

ADMINISTRATIVE SALARY STUDY, 1976-77

AREA OF CONCENTRATION: Accounting (41)

RESTRICTION: Code 41 Greater Than 20%

Grouping	Title	Degree[1]	Immediate Supervisor	# of People Directly Supervised	Average Functional[2] Effort									Salary[3]
					41	42	43	44	48	49	56			
All Schools N=50 36 Schools	11 Director 7 Manager 4 Officer 7 Asst. to Dean 3 Adm. Asst. 13 Other	12 M 23 B 14 ND 1 No Info	15 Dean 2 Dean VP 7 Assoc. Dean 10 Director 5 Asst. to Dean 11 Other	Range 0-10 Mean 2.5 Median 2	41	2	2	11	20	4	0			Range 8,000 to 44,000 Mean 20,400 Median 18,600
Public N=24	3 Director 2 Manager 1 Officer 5 Asst. to Dean 4 Adm. Asst. 9 Other	9 M 8 B 7 ND	11 Dean 3 Assoc. Dean 2 Director 4 Asst. to Dean 4 Other	Range 0-4 Mean 2 Median 2	32	2	3	14	22	4	0			Range 8,000 to 34,200 Mean 17,900 Median 18,100
Private N=26	8 Director 5 Manager 3 Officer 2 Asst. to Dean 4 Adm. Asst. 4 Other	3 M 15 B 8 ND	4 Dean 2 Dean VP 4 Assoc. Dean 8 Director 1 Asst. to Dean 7 Other	Range 0-10 Mean 3 Median 3	49	3	2	8	19	3	0			Range 10,300 to 44,000 Mean 22,700 Median 19,500

1)C Doc-Combined Doctorate, OD-Other Doctorate, M-Masters, B-Baccalaureate, ND-No Degree 2)See Functional Code Listing 3)Salaries Rounded to Nearest Hundred

Association of American Medical Colleges

ADMINISTRATIVE SALARY STUDY, 1976-77

AREA OF CONCENTRATION: Accounting (41)

RESTRICTION: Code 41 Greater Than 20%

Grouping	Title	Degree[1]	Immediate Supervisor	# of People Directly Supervised	Average Functional[2] Effort									Salary[3]
					41	42	43	44	48	49	56			
First Quarter N=13	9 Director 1 Officer 3 Asst. to Dean	3 M 8 B 2 ND	6 Dean 1 Dean VP 4 Assoc. Dean 1 Director 1 Other	Range 0-8 Mean 4.6 Median 5	29	3	1	16	10	0	0			Range 25,600 to 44,000 Mean 30,000 Median 31,500
Second Quarter N=13	2 Director 2 Manager 1 Officer 3 Asst. to Dean 1 Adm. Asst. 4 Other	6 M 5 B 2 ND	3 Dean 1 Dean VP 2 Assoc. Dean 4 Director 1 Asst. to Dean 2 Other	Range 0-10 Mean 2.9 Median 3	41	1	2	12	17	4	0			Range 18,600 to 24,000 Mean 21,100 Median 21,400
Third Quarter N=12	3 Manager 2 Officer 1 Asst. to Dean 4 Adm. Asst. 2 Other	2 M 4 B 5 ND 1 No Info.	2 Dean 1 Assoc. Dean 2 Director 1 Asst. to Dean 6 Other	Range 0-5 Mean 1.7 Median 1.5	51	5	3	5	16	4	0			Range 14,000 to 18,100 Mean 16,000 Median 16,000
Fourth Quarter N=12	2 Manager 3 Adm. Asst. 7 Other	1 M 6 B 5 ND	4 Dean 3 Director 3 Asst. to Dean 2 Other	Range 0-4 Mean 1.1 Median 1	44	0	3	12	14	8	0			Range 8,100 to 13,400 Mean 11,400 Median 11,100

1)C Doc-Combined Doctorate, OD-Other Doctorate, M-Masters, B-Baccalaureate, ND-No Degree 2)See Functional Code Listing 3)Salaries Rounded to Nearest Hundred

ACCOUNTING

ADMINISTRATIVE RESPONSIBILITY - PERCENTAGE ALLOCATION

OWNER	CODE 41	CODE 42	CODE 43	CODE 44	CODE 48	CODE 49	CODE 56	TITLE	DEGREE	SUPERVISOR	PEOPLE SUPRVD	SALARY
PRI	20	20	0	0	50	10	0	DIRECTOR	BACH	DEAN	8	44000
PRI	50	0	0	25	25	0	0	DIRECTOR	BACH	ASSOC DEAN	5	37500
PRI	20	20	15	15	20	0	0	DIRECTOR	BACH	DEAN-V.PRES	99*	35100
PRI	20	0	0	20	20	0	0	DIRECTOR	BACH	ASSOC DEAN	7	35000
PUB	20	0	0	5	35	0	0	ASST TO DEAN	MASTER	DEAN	4	34162
PRI	40	0	0	0	60	0	0	DIRECTOR	BACH	DEAN	99*	32600
PRI	40	0	0	0	40	0	0	OFFICER	MASTER	ASSOC DEAN	5	31504
PRI	25	0	0	10	50	0	0	ASST TO DEAN	BACH	DEAN	3	30000
PRI	40	0	0	5	40	0	0	DIRECTOR	BACH	ASSOC DEAN	5	29925
PRI	34	0	0	33	0	0	0	DIRECTOR	NO DEG	DIRECTOR	5	28500
PUB	20	0	0	15	50	0	0	DIRECTOR	BACH	DEAN	2	28350
PUB	20	0	0	30	40	0	0	ASST TO DEAN	MASTER	DEAN	2	26460
PRI	20	0	0	45	0	0	0	DIRECTOR	NO DEG	OTHER	4	25601
PUB	30	0	0	60	8	0	0	DIRECTOR	BACH	DEAN	5	24000
PUB	20	0	10	10	20	10	0	OFFICER	MASTER	ASSOC DEAN	4	23424
PUB	50	0	0	10	40	0	0	OTHER	MASTER	DEAN	4	23100
PUB	30	0	0	5	30	0	0	MANAGER	MASTER	ASSOC DEAN	0	22200
PUB	20	10	0	15	40	0	0	ASST TO DEAN	MASTER	DEAN	0	22000
PRI	80	0	0	5	6	2	0	OTHER	BACH	OTHER	1	21700
PUB	20	0	20	0	30	0	0	OTHER	BACH	ASST TO DEAN	2	21396
PRI	25	0	0	10	40	0	0	ASST TO DEAN	BACH	DEAN-V.PRES	0	21000
PRI	50	0	0	25	0	0	0	OTHER	NO DEG	DIRECTOR	5	20000
PRI	50	0	0	0	0	0	0	MANAGER	NO DEG	DIRECTOR	10	19046
PRI	25	5	0	10	10	35	0	ADMIN ASST	BACH	DIRECTOR	3	19000
PUB	30	0	0	0	0	0	0	ASST TO DEAN	MASTER	DIRECTOR	1	19600
PUB	100	0	0	0	0	0	0	DIRECTOR	MASTER	OTHER	3	18585
PUB	20	0	0	10	60	0	0	OTHER	MASTER	ASSOC DEAN	2	18105
PUB	25	0	0	0	45	30	0	OTHER	NO DEG	DEAN	1	18000
PRI	40	40	0	0	20	0	0	OFFICER	BACH	OTHER	3	17200
PRI	70	0	30	0	0	0	0	ADMIN ASST	NO DEG	OTHER	0	16429
PRI	80	0	0	0	0	0	0	OFFICER	NO DEG	OTHER	0	16407
PRI	100	0	0	0	0	0	0	MANAGER	BACH	DIRECTOR	5	16200
PRI	80	0	0	0	0	0	0	ADMIN ASST	NO DEG	OTHER	0	15829
PRI	100	0	0	0	0	0	0	ADMIN ASST	NO DEG	OTHER	0	15805
PRI	20	0	0	0	25	0	0	MANAGER	MASTER	ASST TO DEAN	3	15070
PUB	34	0	0	20	15	15	0	ADMIN ASST	BACH	OTHER	3	14628
PUB	25	25	0	25	25	0	0	MANAGER	BACH	DIRECTOR	2	14380
PUB	20	0	0	0	0	0	0	ASST TO DEAN	NO INFO	DEAN	1	13959
PRI	20	0	0	0	10	40	0	MANAGER	MASTER	DIRECTOR	0	13420
PRI	100	0	0	0	0	0	0	MANAGER	BACH	DIRECTOR	1	13320
PUB	20	0	30	0	0	50	0	OTHER	NO DEG	ASST TO DEAN	1	13300
PUB	20	0	0	20	0	0	0	ADMIN ASST	BACH	DEAN	0	12320
PUB	50	0	0	50	0	0	0	ADMIN ASST	NO DEG	ASST TO DEAN	1	12075
PUB	25	0	0	20	20	0	0	OTHER	NO DEG	DEAN	3	11184
PUB	25	0	0	25	0	0	0	OTHER	BACH	DEAN	2	10992

ACCOUNTING

ADMINISTRATIVE RESPONSIBILITY - PERCENTAGE ALLOCATION

OWNER	CODE 41	CODE 42	CODE 43	CODE 44	CODE 48	CODE 49	CODE 56	TITLE	DEGREE	SUPERVISOR	PEOPLE SUPRVD	SALARY
PUB	25	0	0	15	15	0	0	ADMIN ASST	BACH	ASST TO DEAN	1	10992
PRI	25	0	0	0	75	0	0	COORDINATOR	BACH	DIRECTOR	0	10925
PRI	100	0	0	0	0	0	0	OTHER	BACH	DEAN	0	10300
PUB	35	0	0	5	35	0	0	OTHER	NO DEG	OTHER	4	9504
PUB	35	0	0	5	10	0	0	OTHER	NO DEG	OTHER	0	8052

Functional Codes

41 - Accounting
42 - Controller
43 - Data Processing
44 - Contracts & Grants Management
48 - Financial Planning/Budgeting
49 - Other Business Services
56 - Student Financial Aid
* 99 - No Information

Association of American Medical Colleges

ADMINISTRATIVE SALARY STUDY, 1976-77

AREA OF CONCENTRATION: Business-Fiscal Affairs (48)

RESTRICTION: Code 48 Greater Than 25%

Grouping	Title	Degree[1]	Immediate Supervisor	# of People Directly Supervised	Average Functional[2] Effort									Salary[3]
					41	42	43	44	45	46	47	48	49	
All Schools N=95 66 Schools	10 Assoc. Dean 10 Asst. Dean 1 Coordinator 20 Director 8 Manager 8 Officer 15 Asst. to Dean 6 Adm. Asst. 17 Other	2 M.D. 3 Ph.D. 1 OD 39 M 42 B 8 ND	44 Dean 7 Dean VP 14 Assoc. Dean 3 Asst. Dean 8 Director 4 Asst. to Dean 13 Other 2 No Information	Range 0-50 Mean 5.2 Median 4	8	4	2	6	7	2	3	51	2	Range 9,500 to 52,000 Mean 26,100 Median 25,000
Public N=58	6 Assoc. Dean 9 Asst. Dean 8 Director 4 Manager 4 Officer 10 Asst. to Dean 5 Adm. Asst. 12 Other	1 M.D. 2 Ph.D. 25 M 24 B 6 ND	30 Dean 1 Dean VP 8 Assoc. Dean 4 Director 3 Asst. to Dean 10 Other 2 No Information	Range 0-50 Mean 5.1 Median 4	8	4	2	5	8	2	4	51	2	Range 9,500 to 48,000 Mean 24,100 Median 24,000
Private N=37	4 Assoc. Dean 1 Asst. Dean 1 Coordinator 12 Director 4 Manager 4 Officer 5 Asst. to Dean 1 Adm. Asst. 5 Other	1 M.D. 1 Ph.D. 1 OD 14 M 18 B 2 ND	14 Dean 6 Dean VP 6 Assoc. Dean 3 Asst. Dean 4 Director 1 Asst. to Dean 3 Other	Range 0-34 Mean 5.4 Median 5	9	4	1.3	8	7	1	1	51	2	Range 10,900 to 52,000 Mean 29,300 Median 28,600

1)C Doc-Combined Doctorate, OD-Other Doctorate, M-Masters, B-Baccalaureate, ND-No Degree 2)See Functional Code Listing 3)Salaries Rounded to Nearest Hundred

Association of American Medical Colleges

ADMINISTRATIVE SALARY STUDY, 1976-77

AREA OF CONCENTRATION: Business-Fiscal Affairs (48)

RESTRICTION: Code 48 Greater Than 25%

Grouping	Title	Degree[1]	Immediate Supervisor	# of People Directly Supervised	Average Functional[2] Effort									Salary[3]
					41	42	43	44	45	46	47	48	49	
First Quarter N=24	7 Assoc. Dean 3 Asst. Dean 8 Director 2 Manager 2 Officer 2 Asst. to Dean	2 M.D. 2 Ph.D. 1 OD 9 M 10 B	17 Dean 3 Dean VP 2 Assoc. Dean 2 Other	Range 0-24 Mean 6.6 Median 6	8	7	1	5	9	2	2	45	1	Range 30,500 to 52,000 Mean 38,300 Median 37,700
Second Quarter N=24	1 Assoc. Dean 5 Asst. Dean 7 Director 1 Manager 2 Officer 5 Asst. to Dean 3 Other	1 Ph.D. 10 M 10 B 3 ND	13 Dean 1 Dean VP 4 Assoc. Dean 1 Director 6 Other 1 No Information	Range 1-50 Mean 7 Median 4.5	7	4	2	6	5	1	1	61	3	Range 25,000 to 30,300 Mean 27,800 Median 28,000
Third Quarter N=24	2 Assoc. Dean 2 Asst. Dean 4 Director 2 Manager 3 Officer 6 Asst. to Dean 5 Other	12 M 11 B 1 ND	11 Dean 2 Dean VP 4 Assoc. Dean 1 Asst. Dean 2 Director 1 Asst. to Dean 2 Other 1 No Information	Range 0-34 Mean 5 Median 4	7	4	3	6	7	1	3	52	2	Range 18,900 to 25,000 Mean 22,600 Median 23,100
Fourth Quarter N=23	1 Coordinator 1 Director 3 Manager 1 Officer 2 Asst. to Dean 6 Adm. Asst. 9 Other	8 M 11 B 4 ND	3 Dean 1 Dean VP 4 Assoc. Dean 2 Asst. Dean 5 Director 3 Asst. to Dean 5 Other	Range 0-10 Mean 2.5 Median 2	10	3	.5	7	8	3	4	45	1	Range 9,500 to 18,100 Mean 22,600 Median 15,700

1)C Doc-Combined Doctorate, OD-Other Doctorate, M-Masters, B-Baccalaureate, ND-No Degree 2)See Functional Code Listing 3)Salaries Rounded to Nearest Hundred

BUSINESS-FISCAL AFFAIRS

ADMINISTRATIVE RESPONSIBILITY - PERCENTAGE ALLOCATION

OWNER	CODE 41	CODE 42	CODE 43	CODE 44	CODE 45	CODE 46	CODE 47	CODE 48	CODE 49	TITLE	DEGREE	SUPERVISOR	PEOPLE SUPRVD	SALARY
PRI	0	0	0	5	10	5	0	25	0	ASSOC DEAN	D DOCT	DEAN	4	52000
PRI	0	0	5	10	10	10	10	40	0	ASSOC DEAN	BACH	DEAN	7	50000
PUB	0	25	0	0	0	0	0	50	0	ASSOC DEAN	M.D.	DEAN	2	48000
PRI	20	20	0	0	0	0	0	50	10	DIRECTOR	BACH	DEAN	8	44000
PRI	0	0	0	0	0	0	0	50	0	DIRECTOR	MASTER	OTHER	8	43779
PRI	0	50	0	0	0	0	0	50	0	ASSOC DEAN	BACH	DEAN	10	43750
PUB	0	0	0	15	30	0	0	30	0	ASSOC DEAN	MASTER	DEAN	3	40700
PRI	0	0	0	0	0	0	0	50	0	ASSOC DEAN	M.D.	DEAN	1	38000
PRI	10	5	0	20	5	0	5	50	5	MANAGER	BACH	DEAN	6	38000
PRI	0	0	0	15	0	0	5	80	0	MANAGER	BACH	DEAN-V.PRES	15	38000
PRI	0	0	5	0	25	0	0	25	0	OFFICER	MASTER	DEAN-V.PRES	6	37892
PRI	10	0	0	15	0	0	0	72	0	DIRECTOR	BACH	DEAN-V.PRES	7	37800
PRI	50	0	0	25	0	0	0	25	0	DIRECTOR	BACH	ASSOC DEAN	5	37500
PRI	0	0	0	3	3	0	0	40	0	DIRECTOR	MASTER	TWO SUPERS	8	36000
PUB	0	0	0	0	0	0	0	100	0	DIRECTOR	BACH	DEAN	8	35563
PUB	5	30	0	5	25	0	0	25	0	ASST DEAN	MASTER	OTHER	6	35000
PUB	5	5	10	5	20	0	0	25	0	ASST DEAN	PH.D	DEAN	3	35000
PUB	0	0	0	0	0	0	0	50	0	ASST DEAN	MASTER	DEAN	1	34750
PRI	20	0	0	5	10	5	5	35	0	ASST TO DEAN	MASTER	DEAN	4	34162
PRI	40	0	0	0	0	0	0	60	0	DIRECTOR	BACH	DEAN	99*	32600
PUB	0	0	0	0	15	0	25	50	0	ASSOC DEAN	PH.D	DEAN	6	32340
PRI	0	25	0	5	20	3	0	30	0	DIRECTOR	MASTER	DEAN	4	32000
PRI	40	0	0	0	20	0	0	40	0	OFFICER	MASTER	ASSOC DEAN	5	31504
PUB	0	0	10	0	30	20	0	40	0	ASST TO DEAN	BACH	DEAN	24	30500
PUB	0	20	5	0	5	0	5	25	15	OTHER	MASTER	OTHER	7	30348
PUB	0	0	0	0	0	0	0	40	50	ASST TO DEAN	BACH	DEAN	4	30145
PRI	0	0	0	0	0	0	0	40	0	ASST DEAN	PH.D	ASSOC DEAN	4	30000
PRI	25	0	0	10	10	0	0	50	0	ASST TO DEAN	BACH	DEAN	3	30000
PRI	40	0	0	5	10	5	0	40	0	DIRECTOR	BACH	ASSOC DEAN	5	29925
PUB	0	0	0	0	0	0	0	100	0	ASSOC DEAN	MASTER	DEAN	3	29500
PUB	15	0	0	15	0	0	0	60	0	DIRECTOR	BACH	DEAN	4	28900
PUB	0	0	0	0	0	0	0	75	0	DIRECTOR	BACH	DEAN-V.PRES	3	28750
PRI	15	0	15	15	10	0	5	40	0	DIRECTOR	BACH	DEAN	5	28500
PRI	5	0	0	0	5	0	0	75	0	OFFICER	BACH	DEAN	7	28480
PUB	20	0	0	15	15	0	0	50	0	DIRECTOR	BACH	DEAN	2	28350
PUB	0	0	0	0	0	0	0	100	0	ASST DEAN	MASTER	DEAN	9	28000
PUB	10	0	0	10	20	0	0	60	0	ASST DEAN	BACH	DEAN	8	28000
PUB	5	25	5	5	0	10	5	40	0	ASST TO DEAN	NO DEG	TWO SUPERS	5	27530
PUB	10	10	5	5	0	0	0	60	10	DIRECTOR	MASTER	OTHER	4	27184
PUB	0	0	0	0	30	0	0	30	0	ASST TO DEAN	NO DEG	TWO SUPERS	10	26900
PRI	2	0	0	3	0	0	0	85	0	OTHER	MASTER	OTHER	1	26900
PUB	0	0	0	0	0	0	0	100	0	ASST DEAN	MASTER	ASSOC DEAN	7	26500
PUB	20	0	0	30	10	0	0	40	0	ASST TO DEAN	MASTER	DEAN	2	26460

BUSINESS-FISCAL AFFAIRS

OWNER	ADMINISTRATIVE RESPONSIBILITY - PERCENTAGE ALLOCATION									TITLE	DEGREE	SUPERVISOR	PEOPLE SUPRVD	SALARY
	CODE 41	CODE 42	CODE 43	CODE 44	CODE 45	CODE 46	CODE 47	CODE 48	CODE 49					
PRI	5	10	5	10	10	0	0	10	0	OTHER	MASTER	OTHER	7	25750
PUB	0	0	0	5	0	0	0	75	0	ASST DEAN	MASTER	DEAN	2	25500
PUB	0	30	10	10	0	0	10	30	0	MANAGER	BACH	ASSOC DEAN	9	25100
PRI	0	0	0	0	0	0	0	100	0	OFFICER	NO DEG	DIRECTOR	3	25000
PRI	10	0	0	0	0	0	0	90	0	DIRECTOR	BACH	DEAN	34	25000
PUB	0	0	0	0	0	0	0	100	0	DIRECTOR	MASTER	NO INFO	50	25000
PRI	0	0	0	10	0	5	0	70	0	DIRECTOR	MASTER	ASST DEAN	4	25000
PUB	10	10	0	10	0	10	5	40	0	ASST DEAN	MASTER	DEAN	1	24881
PUB	0	0	0	0	0	0	0	85	0	ASST DEAN	BACH	NO INFO	2	24500
PUB	0	0	0	0	0	0	0	100	0	OFFICER	MASTER	OTHER	3	24189
PUB	0	0	0	5	10	0	0	55	0	ASSOC DEAN	BACH	DEAN	4	24000
PUB	10	0	0	10	20	0	10	50	0	ASSOC DEAN	MASTER	DEAN	6	24000
PUB	0	0	25	25	0	0	0	50	0	OFFICER	BACH	ASSOC DEAN	3	23964
PRI	0	4	4	15	15	0	5	30	3	DIRECTOR	NO DEG	ASSOC DEAN	6	23620
PRI	0	0	0	0	0	0	0	100	0	MANAGER	BACH	DIRECTOR	1	23500
PRI	0	0	0	0	0	0	0	40	0	ASST TO DEAN	MASTER	DEAN-V.PRES	5	23500
PUB	50	0	0	10	0	0	0	40	0	OTHER	MASTER	DEAN	4	23100
PUB	0	10	0	0	25	0	0	15	0	DIRECTOR	MASTER	DEAN	5	23000
PUB	10	0	0	5	20	0	10	30	0	MANAGER	MASTER	ASSOC DEAN	0	22200
PUB	0	15	0	5	10	0	0	35	0	ASST TO DEAN	MASTER	DEAN	8	22000
PUB	20	10	0	15	10	0	0	40	0	ASST TO DEAN	MASTER	DEAN	0	22000
PUB	0	10	5	10	4	7	5	50	0	OFFICER	BACH	TWO SUPERS	5	21876
PRI	0	0	0	5	0	0	5	50	0	ASST TO DEAN	BACH	DEAN	10	21560
PUB	20	0	20	0	0	0	30	30	0	OTHER	BACH	ASST TO DEAN	2	21396
PRI	25	0	0	10	25	0	0	40	0	ASST TO DEAN	BACH	DEAN-V.PRES	0	21000
PUB	0	0	0	5	10	10	0	50	0	ASST TO DEAN	BACH	DEAN	5	20093
PRI	0	25	0	4	5	0	3	30	25	OTHER	MASTER	DIRECTOR	2	19950
PUB	0	0	0	0	0	10	0	30	0	OTHER	MASTER	ASSOC DEAN	3	19884
PUB	10	0	0	10	2	0	0	60	10	OTHER	BACH	OTHER	4	18864
PUB	20	0	0	10	0	0	10	60	0	OTHER	MASTER	ASSOC DEAN	2	18105
PUB	0	0	0	0	0	0	0	81	0	OTHER	BACH	DIRECTOR	1	18000
PUB	25	0	0	0	0	0	0	45	30	OTHER	NO DEG	DEAN	1	18000
PUB	10	0	0	10	10	0	0	60	0	ADMIN ASST	MASTER	ASSOC DEAN	99*	17400
PUB	0	0	0	0	0	0	0	100	0	OTHER	NO DEG	ASST TO DEAN	1	17292
PUB	10	0	10	10	10	0	10	40	0	DIRECTOR	BACH	OTHER	2	17136
PUB	10	0	0	20	0	0	0	40	0	OTHER	MASTER	DEAN	0	17100
PUB	0	0	0	15	15	0	0	45	0	OTHER	BACH	DIRECTOR	1	16840
PUB	15	0	0	0	0	45	15	25	0	MANAGER	BACH	DIRECTOR	3	15800
PUB	10	0	0	15	10	0	10	50	0	ASST TO DEAN	BACH	DEAN	8	15780
PUB	5	0	0	5	30	5	10	25	0	ADMIN ASST	BACH	ASSOC DEAN	3	15756
PRI	0	0	0	20	40	15	0	25	0	ASST TO DEAN	BACH	DEAN-V.PRES	1	15710
PUB	0	0	0	20	0	0	0	25	0	OFFICER	BACH	OTHER	0	15300
PRI	20	0	0	0	10	0	5	25	0	MANAGER	MASTER	ASST TO DEAN	3	15070

BUSINESS-FISCAL AFFAIRS

ADMINISTRATIVE RESPONSIBILITY - PERCENTAGE ALLOCATION

OWNER	CODE 41	CODE 42	CODE 43	CODE 44	CODE 45	CODE 46	CODE 47	CODE 48	CODE 49	TITLE	DEGREE	SUPERVISOR	PEOPLE SUPRVD	SALARY
PUB	10	0	0	10	25	0	0	25	0	ADMIN ASST	MASTER	OTHER	7	14616
PUB	5	0	0	5	15	5	30	25	0	ADMIN ASST	BACH	OTHER	10	14460
PUB	25	25	0	25	0	0	0	25	0	MANAGER	BACH	DIRECTOR	2	14380
PRI	0	0	0	0	0	0	0	10	0	OTHER	MASTER	ASST DEAN	0	14283
PRI	0	0	0	0	0	0	0	40	0	ADMIN ASST	MASTER	ASSOC DEAN	1	14000
PUB	0	35	0	0	5	0	0	55	0	ADMIN ASST	NO DEG	ASST TO DEAN	5	12792
PRI	0	0	0	0	0	0	0	30	0	OTHER	MASTER	ASST DEAN	0	12000
PRI	25	0	0	0	0	0	0	75	0	COORDINATOR	BACH	DIRECTOR	0	10925
PUB	35	0	0	5	10	0	10	40	0	OTHER	NO DEG	OTHER	4	9504

Functional Codes

41 - Accounting
42 - Controller
43 - Data Processing
44 - Contracts & Grants Management
45 - Personnel
46 - Physical Plant
47 - Purchasing
48 - Financial Planning/Budgeting
49 - Other Business Services

* 99 - No Information

Association of American Medical Colleges

ADMINISTRATIVE SALARY STUDY, 1976-77

AREA OF CONCENTRATION: Business/Planning (48 & 66)

RESTRICTION: Code 48 Greater Than 20%
Code 66 Greater Than 10%

Grouping	Title	Degree[1]	Immediate Supervisor	# of People Directly Supervised	Average Functional[2] Effort 48	65	66	Salary[3]
All Schools N=20 13 Schools	3 Assoc. Dean 5 Asst. Dean 1 Coordinator 1 Officer 1 Asst. to Dean 2 Adm. Asst. 7 Other	1 Ph.D. 1 OD 15 M 3 B	5 Dean 3 Dean VP 4 Assoc. Dean 2 Asst. Dean 1 Director 5 Other	Range 0-8 Mean 3.4 Median 4	29	9	17	Range 12,000 to 52,000 Mean 26,100 Median 23,600
Public N=14	2 Assoc. Dean 3 Asst. Dean 1 Coordinator 1 Asst. to Dean 2 Adm. Asst. 5 Other	11 M 3 B	3 Dean 2 Dean VP 3 Assoc. Dean 1 Director 5 Other	Range 0-8 Mean 3.7 Median 3	25	6	19	Range 15,100 to 40,700 Mean 24,400 Median 22,600
Private N=6	1 Assoc. Dean 2 Asst. Dean 1 Officer 2 Other	1 Ph.D. 1 OD 4 M	2 Dean 1 Dean VP 1 Assoc. Dean 1 Asst. to Dean	Range 0-6 Mean 3 Median 4	38	15	13	Range 12,000 to 52,000 Mean 30,100 Median 32,300

1)C Doc-Combined Doctorate, OD-Other Doctorate, M-Masters, B-Baccalaureate, ND-No Degree 2)See Functional Code Listing 3)Salaries Rounded to Nearest Hundred

Association of American Medical Colleges

ADMINISTRATIVE SALARY STUDY, 1976-77

AREA OF CONCENTRATION: Business/Planning (48 & 66)

RESTRICTION: Code 48 Greater Than 20%
Code 66 Greater Than 10%

Grouping	Title	Degree[1]	Immediate Supervisor	# of People Directly Supervised	Average Functional[2] Effort									Salary[3]
					48	65	66							
First Half N=10	3 Assoc. Dean 5 Asst. Dean 1 Officer 1 Other	1 Ph.D. 1 OD 8 M	4 Dean 2 Dean VP 2 Assoc. Dean 2 Other	Range 1-7 Mean 4.4 Median 4	25	6	13							Range 24,000 to 52,000 Mean 34,200 Median 33,500
Second Half N=10	1 Coordinator 1 Asst. to Dean 2 Adm. Asst. 6 Other	7 M 3 B	1 Dean 1 Dean VP 2 Assoc. Dean 2 Asst. Dean 1 Director 3 Other	Range 0-8 Mean 2.4 Median 1.5	34	11	22							Range 12,000 to 23,200 Mean 18,000 Median 18,400

1)C Doc-Combined Doctorate, OD-Other Doctorate, M-Masters, B-Baccalaureate, ND-No Degree 2)See Functional Code Listing 3)Salaries Rounded to Nearest Hundred

BUSINESS/PLANNING

OWNER	ADMINISTRATIVE RESPONSIBILITY - PERCENTAGE ALLOCATION: CODE 48	CODE 65	CODE 66	TITLE	DEGREE	SUPERVISOR	PEOPLE SUPRVD	SALARY
PRI	25	15	10	ASSOC DEAN	D DOCT	DEAN	4	52000
PUB	30	0	10	ASSOC DEAN	MASTER	DEAN	3	40700
PRI	25	0	25	OFFICER	MASTER	DEAN-V.PRES	6	37892
PUB	25	0	10	ASST DEAN	MASTER	OTHER	6	35000
PRI	20	10	10	ASST DEAN	MASTER	DEAN	4	34540
PUB	21	0	10	ASSOC DEAN	MASTER	DEAN-V.PRES	4	32500
PUB	25	5	15	OTHER	MASTER	OTHER	7	30348
PRI	40	25	15	ASST DEAN	PH.D	ASSOC DEAN	4	30000
PUB	20	10	10	ASST DEAN	MASTER	ASSOC DEAN	5	25139
PUB	20	0	10	ASST DEAN	MASTER	DEAN	1	24000
PUB	20	10	25	OTHER	MASTER	DEAN-V.PRES	99*	23200
PUB	35	0	15	ASST TO DEAN	MASTER	DEAN	8	22000
PUB	20	20	45	COORDINATOR	MASTER	OTHER	4	20376
PUB	20	13	17	OTHER	MASTER	OTHER	1	20306
PUB	30	0	30	OTHER	MASTER	ASSOC DEAN	3	19884
PUB	45	5	20	OTHER	BACH	DIRECTOR	1	16840
PUB	25	5	10	ADMIN ASST	BACH	ASSOC DEAN	3	15756
PRI	20	15	25	ADMIN ASST	BACH	OTHER	2	15060
PRI	30	40	15	OTHER	MASTER	ASST DEAN	0	14283
PRI	40	0	10	OTHER	MASTER	ASST DEAN	0	12000

Functional Codes

48 - Financial Planning/Budgeting
65 - Facilities Planning
66 - Program Planning

* 99 - No Information

Association of American Medical Colleges

ADMINISTRATIVE SALARY STUDY, 1976-77

AREA OF CONCENTRATION: Contracts & Grants Management (44)

RESTRICTIONS: Code 44 Greater Than 20%

Grouping	Title	Degree[1]	Immediate Supervisor	# of People Directly Supervised	Average Functional[2] Effort									Salary[3]
					22	41	42	43	44	49				
All Schools N=42 33 Schools	1 Assoc. Dean 1 Coordinator 10 Director 4 Mgr. 5 Officer 3 Asst. to Dean 7 Adm. Asst. 11 Other	2 OD 6 M 23 B 10 ND 1 No Info	11 Dean 2 Dean VP 8 Assoc. Dean 2 Asst. Dean 9 Director 1 Asst. to Dean 9 Other	Range 0-11 Mean 3.4 Median 3	9	12	1	1	48	1				Range 10,100 to 38,000 Mean 20,900 Median 19,900
Public N=20	1 Assoc. Dean 2 Director 2 Manager 2 Officer 2 Asst. to Dean 4 Adm. Asst. 7 Other	1 OD 4 M 10 B 4 ND 1 No Info	7 Dean 4 Assoc. Dean 2 Asst. Dean 2 Director 1 Asst. to Dean 4 Other	Range 0-9 Mean 2.6 Median 3	6	14	1	1	41	1				Range 10,100 to 32,500 Mean 18,300 Median 16,200
Private N=22	1 Coordinator 8 Director 2 Mgr. 3 Officer 1 Asst. to Dean 3 Adm. Asst. 4 Other	1 OD 2 M 13 B 6 ND	4 Dean 2 Dean VP 4 Assoc. Dean 7 Director 5 Other	Range 0-11 Mean 4.2 Median 5	12	9	0	1	55	1				Range 11,000 to 38,000 Mean 23,300 Median 23,000

1)C Doc-Combined Doctorate, OD-Other Doctorate, M-Masters, B-Baccalaureate, ND-No Degree 2)See Functional Code Listing 3)Salaries Rounded to Nearest Hundred

Association of American Medical Colleges

ADMINISTRATIVE SALARY STUDY, 1976-77

AREA OF CONCENTRATION: Contracts & Grants Management (44)

RESTRICTIONS: Code 44 Greater Than 20%

Grouping	Title	Degree[1]	Immediate Supervisor	# of People Directly Supervised	Average Functional[2] Effort									Salary[3]
					22	41	42	43	44	49				
First Half N=21	1 Assoc. Dean 10 Director 2 Manager 2 Officer 2 Asst. to Dean 1 Adm. Asst. 3 Other	1 OD 5 M 11 B 3 ND 1 No Info	7 Dean 1 Dean VP 8 Assoc. Dean 4 Director 1 Other	Range 0-11 Mean 4.8 Median 5	12	12	C	2	41	0				Range 20,000 to 38,000 Mean 27,000 Median 25,800
Second Half N=21	1 Coordinator 2 Manager 3 Officer 1 Asst. to Dean 6 Adm. Asst. 8 Other	1 OD 1 M 12 B 7 ND	4 Dean 1 Dean VP 2 Asst. Dean 5 Director 1 Asst. to Dean 8 Other	Range 0-9 Mean 2.1 Median 2	7	11	1	0	55	1				Range 10,100 to 19,800 Mean 14,800 Median 15,300

1)C Doc-Combined Doctorate, OD-Other Doctorate, M-Masters, B-Baccalaureate, ND-No Degree 2)See Functional Code Listing 3)Salaries Rounded to Nearest Hundred

ADMINISTRATIVE RESPONSIBILITY - PERCENTAGE ALLOCATION

OWNER	CODE 22	CODE 41	CODE 42	CODE 43	CODE 44	CODE 49	TITLE	DEGREE	SUPERVISOR	PEOPLE SUPRVD	SALARY
PRI	0	10	5	0	20	5	MANAGER	BACH	DEAN	6	38000
PRI	0	50	0	0	25	0	DIRECTOR	BACH	ASSOC DEAN	5	37500
PUB	0	20	0	0	20	0	DIRECTOR	BACH	ASSOC DEAN	7	35000
PRI	0	0	0	0	20	0	ASSOC DEAN	BACH	DEAN	3	32500
PRI	0	0	0	0	25	0	DIRECTOR	MASTER	ASSOC DEAN	2	30500
PRI	60	0	0	0	30	0	DIRECTOR	O DOCT	DEAN	3	29500
PRI	0	34	0	0	33	0	DIRECTOR	NO DEG	DIRECTOR	5	28500
PRI	50	0	0	0	50	0	DIRECTOR	BACH	ASSOC DEAN	7	27500
PRI	60	0	0	0	40	0	DIRECTOR	BACH	DEAN-V.PRES	5	27500
PUB	0	20	0	0	30	0	ASST TO DEAN	MASTER	DEAN	2	26460
PUB	40	0	0	0	40	0	OTHER	BACH	ASSOC DEAN	9	25752
PRI	10	20	0	0	45	0	DIRECTOR	NO DEG	OTHER	4	25601
PUB	0	30	0	0	60	0	DIRECTOR	BACH	DEAN	5	24000
PUB	0	0	0	25	25	0	OFFICER	BACH	ASSOC DEAN	3	23964
PRI	30	0	0	20	30	0	OFFICER	BACH	DEAN	7	23435
PUB	0	10	0	0	20	0	ASST TO DEAN	MASTER	DIRECTOR	99*	23200
PRI	0	0	0	0	90	0	OTHER	BACH	DIRECTOR	6	23000
PUB	0	0	0	0	100	0	MANAGER	MASTER	ASSOC DEAN	0	23000
PRI	0	10	0	0	30	0	ADMIN ASST	MASTER	DEAN	11	22906
PUB	0	0	0	0	100	0	DIRECTOR	NO INFO	ASSOC DEAN	0	20007
PRI	0	50	0	0	25	0	OTHER	NO DEG	DIRECTOR	5	20000
PRI	0	0	0	0	100	0	OTHER	BACH	OTHER	0	19800
PUB	50	0	0	0	50	0	OTHER	NO DEG	OTHER	3	18440
PRI	0	0	0	0	100	0	OFFICER	BACH	OTHER	0	18000
PRI	0	0	0	0	100	0	MANAGER	NO DEG	DIRECTOR	9	17500
PUB	0	10	0	0	20	0	OTHER	MASTER	DEAN	0	17100
PRI	0	10	0	0	75	0	ADMIN ASST	NO DEG	DIRECTOR	2	16390
PRI	0	0	0	0	100	0	OTHER	NO DEG	DIRECTOR	99*	16200
PRI	0	0	0	0	20	0	ASST TO DEAN	BACH	DEAN-V.PRES	1	15710
PRI	0	0	0	0	100	0	ADMIN ASST	BACH	OTHER	1	15480
PUB	0	0	0	0	100	0	OTHER	O DOCT	ASST DEAN	4	15330
PUB	10	0	0	0	20	0	OFFICER	BACH	OTHER	0	15300
PUB	15	34	0	0	20	15	ADMIN ASST	BACH	OTHER	3	14628
PUB	0	25	25	0	25	0	MANAGER	BACH	DIRECTOR	2	14380
PUB	0	0	0	0	50	0	ADMIN ASST	BACH	ASST DEAN	4	14300
PRI	60	0	0	0	40	0	OFFICER	BACH	DIRECTOR	0	14000
PUB	0	70	0	0	20	0	ADMIN ASST	BACH	DEAN	0	12320
PUB	0	50	0	0	50	0	ADMIN ASST	NO DEG	ASST TO DEAN	1	12075
PUB	10	25	0	0	20	0	OTHER	NO DEG	DEAN	3	11184

CONTRACTS AND GRANTS MANAGEMENT

ADMINISTRATIVE RESPONSIBILITY - PERCENTAGE ALLOCATION

OWNER	CODE 22	CODE 41	CODE 42	CODE 43	CODE 44	CODE 49	TITLE	DEGREE	SUPERVISOR	PEOPLE SUPRVD	SALARY
PRI	0	0	0	0	100	0	COORDINATOR	BACH	OTHER	2	11000
PUB	0	25	0	0	25	0	OTHER	BACH	DEAN	2	10992
PUB	0	10	0	0	20	0	OTHER	NO DEG	OTHER	5	10080

Functional Codes

22 - Research Grants Management
41 - Accounting
42 - Controller
43 - Data Processing
44 - Contracts & Grants Management
49 - Other Business Services
* 99 - No Information

Association of American Medical Colleges

ADMINISTRATIVE SALARY STUDY, 1976-77

AREA OF CONCENTRATION: Controller (42)

RESTRICTION: Code 42 Greater Than 10%

Grouping	Title	Degree[1]	Immediate Supervisor	# of People Directly Supervised	Average Functional[2] Effort									Salary[3]
					41	42	43	44	48	49				
All Schools N=25 22 Schools	3 Assoc. Dean 2 Asst. Dean 6 Director 3 Manager 2 Officer 4 Asst. to Dean 1 Adm. Asst. 4 Other	1 Ed.D. 1 M.D. 12 M 9 B 2 ND	13 Dean 2 Dean VP 1 Assoc. Dean 3 Director 1 Asst. to Dean 5 Other	Range 0-10 Mean 4.9 Median 5	13	19	4	5	31	4				Range 12,800 to 52,000 Mean 28,800 Median 25,800
Public N=14	1 Assoc. Dean 2 Asst. Dean 2 Director 2 Manager 1 Officer 4 Asst. to Dean 1 Adm. Asst. 1 Other	1 Ed.D. 1 M.D. 7 M 3 B 2 ND	8 Dean 1 Assoc. Dean 1 Director 1 Asst. to Dean 3 Other	Range 0-9 Mean 4.4 Median 5	6	19	2	6	37	2				Range 12,800 to 48,000 Mean 24,900 Median 23,900
Private N=11	2 Assoc. Dean 4 Director 1 Manager 1 Officer 3 Other	5 M 6 B	5 Dean 2 Dean VP 2 Director 2 Other	Range 0-10 Mean 5.8 Median 4	21	19	6	4	23	8				Range 17,200 to 52,000 Mean 33,700 Median 32,000

1)C Doc-Combined Doctorate, OD-Other Doctorate, M-Masters, B-Baccalaureate, ND-No Degree 2)See Functional Code Listing 3)Salaries Rounded to Nearest Hundred

Association of American Medical Colleges

ADMINISTRATIVE SALARY STUDY, 1976-77

AREA OF CONCENTRATION: Controller (42)

RESTRICTION: Code 42 Greater Than 10%

Grouping	Title	Degree[1]	Immediate Supervisor	# of People Directly Supervised	Average Functional[2] Effort									Salary[3]
					41	42	43	44	48	49				
First Half N=13	3 Assoc. Dean 1 Asst. Dean 4 Director 1 Manager 1 Asst. to Dean 3 Other	1 M.D. 6 M 5 B 1 ND	6 Dean 2 Dean VP 1 Director 4 Other	Range 0-10 Mean 5.1 Median 6	6	29	4	4	31	3				Range 25,800 to 52,000 Mean 36,800 Median 35,000
Second Half N=12	1 Asst. Dean 2 Director 2 Manager 2 Officer 3 Asst. to Dean 1 Adm. Asst. 1 Other	1 Ed.D. 6 M 4 B 1 ND	7 Dean 1 Assoc. Dean 2 Director 1 Asst. to Dean 1 Other	Range 0-9 Mean 3.9 Median 3.5	20	9	4	7	31	6				Range 12,800 to 25,100 Mean 20,100 Median 21,900

1)C Doc-Combined Doctorate, OD-Other Doctorate, M-Masters, B-Baccalaureate, ND-No Degree 2)See Functional Code Listing 3)Salaries Rounded to Nearest Hundred

CONTROLLER

OWNER	ADMINISTRATIVE RESPONSIBILITY - PERCENTAGE ALLOCATION						TITLE	DEGREE	SUPERVISOR	PEOPLE SUPRVD	SALARY
	CODE 41	CODE 42	CODE 43	CODE 44	CODE 48	CODE 49					
PRI	0	20	0	0	20	0	OTHER	MASTER	DEAN-V.PRES	99*	52000
PRI	15	15	15	10	10	0	ASSOC DEAN	BACH	DEAN	9	50500
PUB	0	25	0	0	50	0	ASSOC DEAN	M.D.	DEAN	2	48000
PRI	20	20	0	0	50	10	DIRECTOR	BACH	DEAN	8	44000
PRI	0	50	0	0	50	0	ASSOC DEAN	BACH	DEAN	10	43750
PRI	20	20	15	15	20	0	DIRECTOR	BACH	DEAN-V.PRES	99*	35100
PUB	5	30	0	5	25	0	ASST DEAN	MASTER	OTHER	6	35000
PRI	0	25	0	5	30	0	DIRECTOR	MASTER	DEAN	4	32000
PUB	0	20	5	0	25	15	OTHER	MASTER	OTHER	7	30348
PUB	5	25	5	5	40	0	ASST TO DEAN	NO DEG	TWO SUPERS	5	27530
PRI	0	100	0	0	0	0	MANAGER	BACH	DIRECTOR	4	27400
PUB	10	10	5	5	60	10	DIRECTOR	MASTER	OTHER	4	27184
PRI	5	10	5	10	40	0	OTHER	MASTER	OTHER	7	25750
PUB	0	30	10	10	30	0	MANAGER	BACH	ASSOC DEAN	9	25100
PUB	10	10	0	10	40	0	ASST DEAN	MASTER	DEAN	1	24881
PRI	0	10	20	0	5	50	DIRECTOR	MASTER	DEAN	4	23000
PUB	0	10	0	0	45	0	DIRECTOR	MASTER	DEAN	5	23000
PUB	0	15	0	5	35	0	ASST TO DEAN	MASTER	DEAN	8	22000
PUB	20	10	0	15	40	0	ASST TO DEAN	MASTER	DEAN	0	22000
PUB	0	10	5	10	50	0	OFFICER	BACH	TWO SUPERS	5	21876
PRI	0	25	9	3	30	25	OTHER	MASTER	DIRECTOR	2	19950
PRI	40	40	0	0	20	0	OFFICER	BACH	OTHER	3	17200
PUB	15	15	0	0	0	0	ASST TO DEAN	ED.D	DEAN	3	15144
PUB	25	25	0	25	25	0	MANAGER	BACH	DIRECTOR	2	14380
PUB	0	35	0	0	50	0	ADMIN ASST	NO DEG	ASST TO DEAN	5	12792

Functional Codes

41 - Accounting
42 - Controller
43 - Data Processing
44 - Contracts & Grants Management
48 - Financial Planning/Budgeting
49 - Other Business Services

* 99 - No Information

Association of American Medical Colleges

ADMINISTRATIVE SALARY STUDY, 1976-77

AREA OF CONCENTRATION: **Data Processing (43)**

RESTRICTION: **Code 43 Greater Than 15%**

Grouping	Title	Degree[1]	Immediate Supervisor	# of People Directly Supervised	Average Functional[2] Effort									Salary[3]
					11	12	21	43	49					
All Schools N=20 12 Schools	1 Assoc. Dean 1 Coordinator 5 Director 3 Manager 3 Officer 2 Adm. Asst. 5 Other	5 M 12 B 3 ND	5 Dean 1 Dean VP 5 Assoc. Dean 3 Director 2 Asst. to Dean 4 Other	Range 0-9 Mean 3.3 Median 3	0	0	3	47	5					Range 12,200 to 50,500 Mean 22,700 Median 20,900
Public N=7	2 Manager 1 Officer 1 Adm. Asst. 3 Other	2 M 4 B 1 ND	3 Assoc. Dean 1 Director 2 Asst. to Dean 1 Other	Range 1-8 Mean 3.3 Median 3	0	0	4	37	7					Range 13,300 to 25,700 Mean 18,800 Median 17,300
Private N=13	1 Assoc. Dean 1 Coordinator 5 Director 1 Manager 2 Officer 1 Adm. Asst. 2 Other	3 M 8 B 2 ND	5 Dean 1 Dean VP 2 Assoc. Dean 2 Director 3 Other	Range 0-9 Mean 3.3 Median 3	.5	0	2	52	4					Range 12,200 to 50,500 Mean 24,800 Median 23,000

1)C Doc-Combined Doctorate, OD-Other Doctorate, M-Masters, B-Baccalaureate, ND-No Degree 2)See Functional Code Listing 3)Salaries Rounded to Nearest Hundred

Association of American Medical Colleges

ADMINISTRATIVE SALARY STUDY, 1976-77

AREA OF CONCENTRATION: Data Processing (43)

RESTRICTION: Code 43 Greater Than 15%

Grouping	Title	Degree[1]	Immediate Supervisor	# of People Directly Supervised	Average Functional[2] Effort									Salary[3]
					11	12	21	43	49					
First Half N=10	1 Assoc. Dean 5 Director 1 Manager 2 Officer 1 Other	3 M 7 B	5 Dean 1 Dean VP 2 Assoc. Dean 1 Asst. to Dean 1 Other	Range 1-9 Mean 4.1 Median 3	.5	0	2	43	5					Range 21,400 to 50,500 Mean 28,800 Median 25,400
Second Half N=10	1 Coordinator 2 Manager 1 Officer 2 Adm. Asst. 4 Other	2 M 5 B 3 ND	3 Assoc. Dean 3 Director 1 Asst. to Dean 3 Other	Range 0-8 Mean 2.5 Median 2	0	0	4	51	5					Range 12,200 to 20,500 Mean 16,700 Median 16,900

1)C Doc-Combined Doctorate, OD-Other Doctorate, M-Masters, B-Baccalaureate, ND-No Degree 2)See Functional Code Listing 3)Salaries Rounded to Nearest Hundred

DATA PROCESSING

ADMINISTRATIVE RESPONSIBILITY - PERCENTAGE ALLOCATION

OWNER	CODE 11	CODE 12	CODE 21	CODE 43	CODE 49	TITLE	DEGREE	SUPERVISOR	PEOPLE SUPRVD	SALARY
PRI	5	0	0	15	0	ASSOC DEAN	BACH	DEAN	9	50500
PRI	0	0	0	15	0	DIRECTOR	BACH	DEAN-V.PRES	99*	35100
PRI	0	0	0	100	0	DIRECTOR	MASTER	DEAN	1	30980
PRI	0	0	0	15	0	DIRECTOR	BACH	DEAN	5	28600
PUB	0	0	0	100	0	MANAGER	MASTER	OTHER	3	25743
PRI	0	0	0	100	0	DIRECTOR	BACH	ASSOC DEAN	3	25000
PUB	0	0	0	25	0	OFFICER	BACH	ASSOC DEAN	3	23964
PRI	0	0	20	20	0	OFFICER	BACH	DEAN	7	23435
PRI	0	0	0	20	50	DIRECTOR	MASTER	DEAN	4	23000
PUB	0	0	0	20	0	OTHER	BACH	ASST TO DEAN	2	21396
PRI	0	0	0	100	0	OTHER	BACH	ASSOC DEAN	2	20500
PRI	0	0	10	40	0	OFFICER	MASTER	OTHER	3	19723
PRI	0	0	0	100	0	MANAGER	NO DEG	DIRECTOR	2	18920
PRI	0	0	0	100	0	OTHER	BACH	DIRECTOR	0	18480
PUB	0	0	10	20	0	OTHER	MASTER	ASSOC DEAN	1	17300
PRI	0	0	0	30	0	ADMIN ASST	NO DEG	OTHER	0	16429
PUB	0	0	20	50	0	MANAGER	BACH	DIRECTOR	5	16000
PUB	0	0	0	15	0	ADMIN ASST	BACH	ASSOC DEAN	8	14220
PUB	0	0	0	30	50	OTHER	NO DEG	ASST TO DEAN	1	13300
PRI	0	0	0	20	0	COORDINATOR	BACH	OTHER	3	12200

Functional Codes

11 - Educational Media
12 - Educational Resources
21 - Data Analysis
43 - Data Processing
49 - Other Business Services

* 99 - No Information

Association of American Medical Colleges

ADMINISTRATIVE SALARY STUDY, 1976-77

AREA OF CONCENTRATION: **Personnel (45)**

RESTRICTION: **Code 45 Greater Than 20%**

Grouping	Title	Degree[1]	Immediate Supervisor	# of People Directly Supervised	Average Functional[2] Effort									Salary[3]
					07	43	45	49	61					
All Schools N=55 37 Schools	3 Assoc. Dean 3 Asst. Dean 2 Coordinator 10 Director 4 Manager 7 Officer 0 Asst. to Dean 8 Adm. Asst. 9 Other	1 M.D. 1 Ph.D. 18 M 19 B 16 ND	15 Dean 6 Dean VP 12 Assoc. Dean 1 Asst. Dean 5 Director 16 Other	Range 0-24 Mean 4.9 Median 4	2	1	45	4	2					Range 8,000 to 48,100 Mean 21,600 Median 18,800
Public N=34	2 Assoc. Dean 3 Asst. Dean 1 Coordinator 4 Director 2 Manager 3 Officer 7 Asst. to Dean 5 Adm. Asst. 7 Other	1 Ph.D. 12 M 11 B 10 ND	13 Dean 2 Dean VP 6 Assoc. Dean 1 Asst. Dean 1 Director 11 Other	Range 0-24 Mean 5.3 Median 4	2	1	37	6	2					Range 8,052 to 40,700 Mean 21,200 Median 18,600
Private N=21	1 Assoc. Dean 1 Coordinator 6 Director 2 Manager 4 Officer 2 Asst. to Dean 3 Adm. Asst. 2 Other	1 M.D. 6 M 8 B 6 ND	2 Dean 4 Dean VP 6 Assoc. Dean 4 Director 5 Other	Range 0-20 Mean 4.2 Median 4	2	1	59	0	2					Range 12,200 to 48,100 Mean 23,500 Median 20,700

1)C Doc-Combined Doctorate, OD-Other Doctorate, M-Masters, B-Baccalaureate, ND-No Degree 2)See Functional Code Listing 3)Salaries Rounded to Nearest Hundred

Association of American Medical Colleges

ADMINISTRATIVE SALARY STUDY, 1976-77

AREA OF CONCENTRATION: Personnel (45)

RESTRICTION: Code 45 Greater Than 20%

Grouping	Title	Degree[1]	Immediate Supervisor	# of People Directly Supervised	Average Functional[2] Effort									Salary[3]
					07	43	45	49	61					
First Quarter N=14	2 Assoc. Dean 3 Asst. Dean 5 Director 2 Officer 2 Asst. to Dean	1 M.D. 1 Ph.D. 6 M 5 B 1 ND	7 Dean 2 Dean VP 3 Assoc. Dean 2 Other	Range 3-24 Mean 8 Median 7.8	2	2	34	4	4					Range 26,900 to 48,100 Mean 34,300 Median 34,100
Second Quarter N=14	1 Assoc. Dean 1 Coordinator 4 Director 1 Manager 1 Officer 4 Asst. to Dean 2 Other	7 M 7 B	3 Dean 3 Dean VP 2 Assoc. Dean 2 Director 4 Other	Range 0-14 Mean 4.8 Median 4	3	0	39	3	2					Range 18,800 to 25,000 Mean 21,800 Median 21,400
Third Quarter N=14	1 Director 1 Manager 4 Officer 3 Asst. to Dean 2 Adm. Asst. 3 Other	4 M 3 B 7 ND	3 Dean 1 Dean VP 4 Assoc. Dean 1 Director 5 Other	Range 0-12 Mean 3.1 Median 3	1	0	58	5	2					Range 15,400 to 18,600 Mean 17,000 Median 16,600
Fourth Quarter N=13	1 Coordinator 2 Manager 6 Adm. Asst. 4 Other	1 M 4 B 8 ND	2 Dean 3 Assoc. Dean 1 Asst. Dean 2 Director 5 Other	Range 0-10 Mean 3.8 Median 3	2	3	52	3	1					Range 8,000 to 15,000 Mean 12,500 Median 13,100

1)C Doc-Combined Doctorate, OD-Other Doctorate, M-Masters, B-Baccalaureate, ND-No Degree 2)See Functional Code Listing 3)Salaries Rounded to Nearest Hundred

OWNER	ADMINISTRATIVE RESPONSIBILITY - PERCENTAGE ALLOCATION					TITLE	DEGREE	SUPERVISOR	PEOPLE SUPRVD	SALARY
	CODE 07	CODE 13	CODE 45	CODE 49	CODE 51					
PRI	30	5	20	0	0	ASSOC DEAN	M.D.	DEAN	4	48125
PUB	0	0	30	0	5	ASSOC DEAN	MASTER	DEAN	3	40700
PRI	0	0	45	0	5	DIRECTOR	BACH	OTHER	20	38000
PRI	0	5	25	0	5	OFFICER	MASTER	DEAN-V.PRES	6	37892
PUB	0	0	25	0	0	ASST DEAN	MASTER	OTHER	6	35000
PUB	0	10	20	0	5	ASST DEAN	PH.D	DEAN	3	35000
PRI	0	0	100	0	0	DIRECTOR	BACH	ASSOC DEAN	7	34650
PUB	0	0	20	50	0	DIRECTOR	MASTER	DEAN-V.PRES	4	33500
PRI	0	0	20	0	0	DIRECTOR	MASTER	DEAN	4	32000
PRI	0	0	20	0	0	OFFICER	MASTER	ASSOC DEAN	5	31504
PUB	0	10	30	0	0	ASST TO DEAN	BACH	DEAN	24	30500
PRI	0	0	70	0	30	DIRECTOR	BACH	ASSOC DEAN	5	28750
PUB	0	0	20	0	0	ASST DEAN	BACH	DEAN	8	28000
PUB	0	0	30	0	5	ASST TO DEAN	NO DEG	TWO SUPERS	10	26900
PRI	0	0	40	0	0	OFFICER	BACH	OTHER	5	25000
PUB	0	0	100	0	0	DIRECTOR	BACH	OTHER	4	24655
PUB	0	0	20	0	0	ASSOC DEAN	MASTER	DEAN	6	24000
PUB	15	0	20	0	10	ASST TO DEAN	MASTER	DIRECTOR	99*	23200
PUB	0	0	25	0	0	DIRECTOR	MASTER	DEAN	5	23000
PUB	0	0	20	0	0	MANAGER	MASTER	ASSOC DEAN	0	22200
PRI	0	0	100	0	0	OTHER	MASTER	DIRECTOR	3	21850
PRI	0	0	25	0	0	ASST TO DEAN	BACH	DEAN-V.PRES	0	21000
PUB	0	0	20	0	0	DIRECTOR	BACH	OTHER	7	20940
PUB	0	0	40	0	0	COORDINATOR	BACH	ASSOC DEAN	0	20900
PRI	10	0	20	0	0	DIRECTOR	BACH	DEAN-V.PRES	10	20700
PUB	0	0	25	10	10	REGISTRAR	MASTER	DEAN-V.PRES	14	20000
PUB	10	0	25	0	0	ASST TO DEAN	MASTER	DEAN	4	19620
PUB	10	0	20	0	10	ASST TO DEAN	BACH	OTHER	4	18780
PRI	0	0	100	0	0	MANAGER	MASTER	DIRECTOR	1	18538
PUB	0	0	20	0	5	OFFICER	MASTER	OTHER	4	18500
PRI	0	0	100	0	0	DIRECTOR	MASTER	ASSOC DEAN	4	18317
PUB	0	0	20	0	0	OTHER	MASTER	OTHER	12	18252
PUB	15	0	40	0	2	ASST TO DEAN	NO DEG	TWO SUPERS	1	18156
PUB	0	0	100	0	0	OFFICER	BACH	ASSOC DEAN	6	18036
PUB	0	0	100	0	0	OFFICER	NO DEG	TWO SUPERS	1	16860
PRI	0	0	40	0	0	OFFICER	NO DEG	OTHER	0	16407
PUB	0	0	50	0	10	ASST TO DEAN	NO INFO	DEAN	2	16006
PRI	0	0	20	0	0	ADMIN ASST	NO DEG	OTHER	0	15829
PUB	0	0	40	0	5	ADMIN ASST	BACH	ASSOC DEAN	3	15756
PRI	0	0	10	0	0	ASST TO DEAN	BACH	DEAN-V.PRES	1	15710
PRI	0	0	100	0	0	OTHER	NO DEG	ASSOC DEAN	0	15500
PUB	0	0	30	70	0	OTHER	NO DEG	NO INFO	5	15396
PRI	0	0	100	0	0	MANAGER	NO DEG	DIRECTOR	2	15000
PUB	0	0	25	0	5	ADMIN ASST	MASTER	OTHER	7	14616
PUB	0	15	20	0	0	ADMIN ASST	BACH	ASSOC DEAN	8	14220

OWNER	ADMINISTRATIVE RESPONSIBILITY - PERCENTAGE ALLOCATED					TITLE	DEGREE	SUPERVISOR	PEOPLE SUPRVD	SALARY
	CODE 07	CODE 43	CODE 45	CODE 49	CODE 61					
PRI	0	0	50	0	0	ADMIN ASST	NO DEG	ASSOC DEAN	5	13648
PRI	0	0	100	0	0	ADMIN ASST	NO DEG	DIRECTOR	3	13608
PUB	0	5	45	0	0	ADMIN ASST	NO DEG	OTHER	10	13140
PUB	0	0	60	40	0	MANAGER	NO INFO	ASSOC DEAN	1	13120
PRI	0	20	70	0	10	COORDINATOR	BACH	OTHER	3	12200
PUB	0	0	100	0	0	ADMIN ASST	NO DEG	ASST DEAN	1	11933
PUB	0	0	20	0	0	OTHER	BACH	OTHER	4	11304
PUB	0	0	20	0	0	OTHER	NO DEG	DEAN	3	11184
PUB	25	0	25	0	0	OTHER	BACH	DEAN	2	10992
PUB	0	0	25	0	0	OTHER	NO DEG	OTHER	0	8052

Functional Codes

07 - Faculty Affairs
43 - Data Processing
45 - Personnel
49 - Other Business Services
61 - Affirmative Action

* 99 - No Information

Association of American Medical Colleges

ADMINISTRATIVE SALARY STUDY, 1976-77

AREA OF CONCENTRATION: Physical Plant Management (46)

RESTRICTIONS: Code 46 Greater Than 20%

Grouping	Title	Degree[1]	Immediate Supervisor	# of People Directly Supervised	Average Functional[2] Effort									Salary[3]
					46	48	49	65						
All Schools N=28 22 Schools	2 Assoc. Dean 2 Coordinator 10 Director 2 Manager 3 Asst. to Dean 9 Other	1 C.DOC 3 Ph.D. 4 M 13 B 7 ND	5 Dean 3 Dean VP 5 Assoc. Dean 1 Asst. Dean 5 Director 1 Asst. to Dean 8 Other	Range 0-25 Mean 6.1 Median 5	54	4	2	12						Range 10,000 to 42,400 Mean 25,400 Median 25,300
Public N=10	2 Assoc. Dean 2 Director 1 Manager 3 Asst. to Dean 2 Other	2 Ph.D. 3 M 4 B 1 ND	4 Dean 1 Asst. Dean 3 Director 1 Asst. to Dean 1 Other	Range 0-24 Mean 5.8 Median 4	46	9	0	7						Range 15,800 to 36,500 Mean 24,100 Median 20,700
Private N=18	2 Coordinator 8 Director 1 Manager 7 Other	1 C.DOC 1 Ph.D. 1 M 9 B 6 ND	1 Dean 3 Dean VP 5 Assoc. Dean 2 Director 7 Other	Range 0-25 Mean 6.3 Median 5	59	2	3	14						Range 10,000 to 42,400 Mean 26,100 Median 26,300

1)C Doc-Combined Doctorate, OD-Other Doctorate, M-Masters, B-Baccalaureate, ND-No Degree 2)See Functional Code Listing 3)Salaries Rounded to Nearest Hundred

Association of American Medical Colleges

ADMINISTRATIVE SALARY STUDY, 1976-77

AREA OF CONCENTRATION: Physical Plant Management (46)

RESTRICTION: Code 46 Greater Than 20%

Grouping	Title	Degree[1]	Immediate Supervisor	# of People Directly Supervised	Average Functional[2] Effort									Salary[3]
					46	48	49	65						
First Half N=14	2 Assoc. Dean 5 Director 1 Asst. to Dean 6 Other	1 C.DOC 2 Ph.D. 1 M 7 B 3 ND	4 Dean 3 Dean VP 2 Assoc. Dean 1 Director 4 Other	Range 1-25 Mean 8.9 Median 5.5	42	4	4	7						Range 25,600 to 42,400 Mean 32,600 Median 31,800
Second Half N=14	2 Coordinator 5 Director 2 Manager 2 Asst. to Dean 3 Other	1 Ph.D. 3 M 6 B 4 ND	1 Dean 3 Assoc. Dean 1 Asst. Dean 4 Director 1 Asst. to Dean 4 Other	Range 0-8 Mean 3.6 Median 3	67	5	0	16						Range 10,000 to 25,000 Mean 18,200 Median 18,200

1)C Doc-Combined Doctorate, OD-Other Doctorate, M-Masters, B-Baccalaureate, ND-No Degree 2)See Functional Code Listing 3)Salaries Rounded to Nearest Hundred

PHYSICAL PLANT MANAGEMENT

	ADMINISTRATIVE RESPONSIBILITY - PERCENTAGE ALLOCATION								
OWNER	CODE 46	CODE 48	CODE 49	CODE 65	TITLE	DEGREE	SUPERVISOR	PEOPLE SUPRVD	SALARY
PRI	20	0	0	0	OTHER	COM DOC	DEAN-V.PRES	2	42400
PRI	21	7	0	7	OTHER	BACH	DEAN-V.PRES	6	40500
PRI	40	0	0	0	OTHER	BACH	DEAN	25	38000
PUB	20	0	0	0	ASSOC DEAN	PH.D	DEAN	99 *	36500
PUB	20	0	0	0	ASSOC DEAN	PH.D	DEAN	1	36500
PRI	20	10	0	40	DIRECTOR	MASTER	OTHER	6	34000
PRI	80	0	0	20	DIRECTOR	BACH	DEAN-V.PRES	5	32000
PRI	30	0	50	20	DIRECTOR	BACH	ASSOC DEAN	4	31600
PUB	20	40	0	0	ASST TO DEAN	BACH	DEAN	24	30500
PRI	40	0	0	10	DIRECTOR	NO DEG	OTHER	14	28825
PRI	100	0	0	0	OTHER	NO DEG	ASSOC DEAN	14	27000
PRI	100	0	0	0	OTHER	BACH	DIRECTOR	5	26600
PRI	50	0	0	0	OTHER	BACH	OTHER	5	26000
PRI	20	0	0	5	DIRECTOR	NO DEG	OTHER	4	25601
PRI	100	0	0	0	DIRECTOR	BACH	ASSOC DEAN	3	25000
PUB	100	0	0	0	OTHER	NO DEG	ASST DEAN	5	24301
PRI	40	20	0	40	DIRECTOR	PH.D	ASSOC DEAN	2	21000
PUB	30	0	0	50	DIRECTOR	BACH	OTHER	7	20940
PUB	100	0	0	0	DIRECTOR	BACH	DIRECTOR	7	20418
PUB	25	10	0	0	ASST TO DEAN	MASTER	DEAN	4	19620
PUB	50	0	0	0	ASST TO DEAN	MASTER	DIRECTOR	1	18600
PRI	100	0	0	0	OTHER	NO DEG	DIRECTOR	8	17880
PUB	40	10	0	15	OTHER	MASTER	ASST TO DEAN	0	17680
PRI	45	0	0	45	MANAGER	NO DEG	ASSOC DEAN	1	16000
PUB	45	25	0	0	MANAGER	BACH	DIRECTOR	3	15800
PRI	100	0	0	0	DIRECTOR	BACH	OTHER	3	15500
PRI	50	0	0	50	COORDINATOR	NO DEG	OTHER	0	12236
PRI	80	0	0	20	COORDINATOR	BACH	OTHER	6	10000

Functional Codes

46 - Physical Plant
48 - Financial Planning/Budgeting
49 - Other Business Services
65 - Facilities Planning

* 99 - No Information

Association of American Medical Colleges

ADMINISTRATIVE SALARY STUDY, 1976-77

AREA OF CONCENTRATION: Purchasing (47)

RESTRICTION: Code 47 Greater Than 15%

Grouping	Title	Degree[1]	Immediate Supervisor	# of People Directly Supervised	Average Functional[2] Effort									Salary[3]
					47	49								
All Schools N=22 16 Schools	1 Assoc. Dean 1 Asst. Dean 4 Director 3 Manager 1 Asst. to Dean 4 Adm. Asst. 8 Other	1 Ph.D. 4 M 8 B 8 ND 1 No Info	2 Dean 1 Dean VP 3 Assoc. Dean 7 Director 3 Asst. to Dean 6 Other	Range 0-17 Mean 6 Median 5	39	3								Range 11,300 to 32,300 Mean 18,600 Median 17,300
Public N=12	1 Assoc. Dean 1 Asst. Dean 1 Director 1 Manager 1 Asst. to Dean 3 Adm. Asst. 4 Other	1 Ph.D. 3 M 6 B 2 ND	2 Dean 1 Assoc. Dean 2 Director 3 Asst. to Dean 4 Other	Range 0-12 Mean 4.3 Median 3	28	0								Range 11,300 to 32,300 Mean 18,600 Median 16,700
Private N=10	3 Director 2 Manager 1 Adm. Asst. 4 Other	1 M 2 B 7 ND	1 Dean VP 2 Assoc. Dean 5 Director 2 Other	Range 0-17 Mean 8 Median 8	52	6								Range 13,400 to 28,500 Mean 18,600 Median 18,000

1)C Doc-Combined Doctorate, OD-Other Doctorate, M-Masters, B-Baccalaureate, ND-No Degree 2)See Functional Code Listing 3)Salaries Rounded to Nearest Hundred

Association of American Medical Colleges

ADMINISTRATIVE SALARY STUDY, 1976-77

AREA OF CONCENTRATION: Purchasing (47)

RESTRICTION: Code 47 Greater Than 15%

Grouping	Title	Degree[1]	Immediate Supervisor	# of People Directly Supervised	Average Functional[2] Effort									Salary[3]
					47	49								
First Half N=11	1 Assoc. Dean 1 Asst. Dean 4 Director 1 Manager 4 Other	1 Ph.D. 2 M 3 B 5 ND	1 Dean 1 Dean VP 2 Assoc. Dean 4 Director 2 Asst. to Dean 1 Other	Range 0-14 Mean 5.9 Median 6	38	1								Range 17,700 to 32,300 Mean 22,600 Median 21,100
Second Half N=11	2 Manager 1 Asst. to Dean 4 Adm. Asst. 4 Other	2 M 5 B 3 ND 1 No Info	1 Dean 1 Assoc. Dean 3 Director 1 Asst. to Dean 5 Other	Range 0-17 Mean 6.1 Median 4	40	4								Range 11,300 to 17,000 Mean 14,600 Median 14,500

1)C Doc-Combined Doctorate, OD-Other Doctorate, M-Masters, B-Baccalaureate, ND-No Degree 2)See Functional Code Listing 3)Salaries Rounded to Nearest Hundred

PURCHASING SERVICES

OWNER	ADMINISTRATIVE RESPONSIBILITY - PERCENTAGE ALLOCATION CODE 47	CODE 49	TITLE	DEGREE	SUPERVISOR	PEOPLE SUPRVD	SALARY
PUB	25	0	ASSOC DEAN	PH.D	DEAN	6	32340
PRI	33	0	DIRECTOR	NO DEG	DIRECTOR	5	28500
PUB	20	0	ASST DEAN	MASTER	ASSOC DEAN	7	26800
PRI	85	15	DIRECTOR	NO DEG	ASSOC DEAN	14	22100
PUB	30	0	OTHER	BACH	ASST TO DEAN	2	21396
PUB	30	0	DIRECTOR	BACH	OTHER	3	21060
PRI	15	0	DIRECTOR	BACH	DEAN-V.PRES	10	20700
PRI	15	0	OTHER	NO DEG	DIRECTOR	5	20000
PRI	50	0	MANAGER	NO DEG	DIRECTOR	10	19046
PUB	100	0	OTHER	NO DEG	DIRECTOR	3	19044
PUB	15	0	OTHER	MASTER	ASST TO DEAN	0	17680
PRI	100	0	OTHER	NO DEG	OTHER	1	17000
PRI	20	0	OTHER	NO DEG	DIRECTOR	17	17000
PUB	15	0	MANAGER	BACH	DIRECTOR	3	15800
PUB	20	0	ADMIN ASST	MASTER	ASST TO DEAN	1	15000
PRI	100	0	OTHER	NO DEG	ASSOC DEAN	12	15000
PUB	30	0	ADMIN ASST	BACH	OTHER	10	14460
PUB	15	0	ADMIN ASST	BACH	OTHER	12	14100
PUB	20	0	ASST TO DEAN	NO INFO	DEAN	1	13959
PRI	30	0	ADMIN ASST	BACH	OTHER	6	13520
PRI	20	40	MANAGER	MASTER	DIRECTOR	0	13420
PUB	15	0	OTHER	BACH	OTHER	4	11304

Functional Codes

47 - Purchasing
49 - Other Business Services

STUDENT SERVICES

Admissions

Minority Affairs

Registrar

Student Affairs

Student Counseling

Student Financial Aid

Association of American Medical Colleges

ADMINISTRATIVE SALARY STUDY, 1976-77

AREA OF CONCENTRATION: Admissions (51)

RESTRICTION: Code 51 Greater Than 30%

Grouping	Title	Degree[1]	Immediate Supervisor	# of People Directly Supervised	Average Functional[2] Effort									Salary[3]
					51	52	53	54	55	56				
All Schools N=64 54 Schools	30 Assoc. Dean 13 Asst. Dean 3 Coordinator 4 Director 1 Manager 1 Officer 4 Adm. Asst. 5 Other 3 Registrar	3 C.DOC. 4 Ed.D. 20 M.D. 17 Ph.D. 2 OD 7 M 5 B 5 ND 1 No Info.	31 Dean 10 Dean VP 17 Assoc. Dean 1 Asst. Dean 1 Director 3 Other 1 No Information	Range 0-20 Mean 4.2 Median 3	60	1	5	6	3	7				Range 11,500 to 51,600 Mean 29,500 Median 29,600
Public N=35	16 Assoc. Dean 7 Asst. Dean 2 Coordinator 2 Director 1 Manager 1 Officer 2 Adm. Asst. 4 Other	11 M.D. 3 Ed.D. 11 Ph.D. 1 OD 5 M 2 B 1 ND 1 No Info.	15 Dean 6 Dean VP 10 Assoc. Dean 1 Asst. Dean 1 Director 2 Other	Range 0-13 Mean 3.7 Median 3	50	1	6	9	4	1				Range 11,500 to 51,600 Mean 30,400 Median 29,200
Private N=29	14 Assoc. Dean 6 Asst. Dean 1 Coordinator 2 Director 2 Adm. Asst. 4 Other	3 C.DOC. 1 Ed.D. 9 M.D. 6 Ph.D. 1 OD 2 M 3 B 4 ND	16 Dean 4 Dean VP 7 Assoc. Dean 1 Other 1 No Information	Range 0-20 Mean 4.9 Median 5	73	1	5	20	1	3				Range 11,900 to 50,000 Mean 29,600 Median 30,000

1)C Doc-Combined Doctorate, OD-Other Doctorate, M-Masters, B-Baccalaureate, ND-No Degree 2)See Functional Code Listing 3)Salaries Rounded to Nearest Hundred

Association of American Medical Colleges

ADMINISTRATIVE SALARY STUDY, 1976-77

AREA OF CONCENTRATION: **Admissions (51)**

RESTRICTION: **Code 51 Greater Than 30%**

Grouping	Title	Degree[1]	Immediate Supervisor	# of People Directly Supervised	Average Functional[2] Effort									Salary[3]
					51	52	53	54	55	56				
First Quarter N=16	15 Assoc. Dean 1 Registrar	1 C.DOC. 11 M.D. 4 Ph.D.	12 Dean 3 Dean VP 1 No Information	Range 0-20 Mean 5.0 Median 5	50	2	0	10	4	.5				Range 37,000 to 51,600 Mean 44,700 Median 44,000
Second Quarter N=16	10 Assoc. Dean 6 Asst. Dean	1 C.DOC. 1 Ed.D. 7 M.D. 6 Ph.D. 1 M	11 Dean 3 Dean 1 Assoc. Dean 1 Other	Range 0-9 Mean 4.1 Median 3	56	1	5	2	3	3				Range 30,000 to 35,900 Mean 32,000 Median 31,500
Third Quarter N=16	5 Assoc. Dean 7 Asst. Dean 1 Coordinator 1 Director 2 Other	1 C.DOC. 2 Ed.D. 2 M.D. 7 Ph.D. 1 OD 3 M	6 Dean 4 Dean VP 5 Assoc. Dean 1 Director	Range 0-13 Mean 4.8 Median 4	59	1	6	4	4	1				Range 20,700 to 29,200 Mean 25,700 Median 25,900
Fourth Quarter N=16	2 Coordinator 3 Director 1 Manager 1 Officer 4 Adm. Asst. 3 Other 2 Registrar	1 Ed.D. 1 OD 3 M 5 B 5 ND 1 No Info.	2 Dean 11 Assoc. Dean 1 Asst. Dean 2 Other	Range 0-8 Mean 3.2 Median 3	76	1	11	8	1	6				Range 11,500 to 20,300 Mean 15,600 Median 15,000

1)C Doc-Combined Doctorate, OD-Other Doctorate, M-Masters, B-Baccalaureate, ND-No Degree 2)See Functional Code Listing 3)Salaries Rounded to Nearest Hundred

ADMISSIONS

OWNER	ADMINISTRATIVE RESPONSIBILITY - PERCENTAGE ALLOCATION CODE 51	CODE 52	CODE 53	CODE 54	CODE 55	CODE 56	TITLE	DEGREE	SUPERVISOR	PEOPLE SUPRVD	SALARY
PUB	30	0	1	30	5	0	ASSOC DEAN	M.D.	DEAN	2	51600
PUB	30	15	0	0	15	0	ASSOC DEAN	M.D.	DEAN	3	50500
PRI	50	0	0	0	0	0	ASSOC DEAN	M.D.	DEAN	20	50000
PUB	40	0	0	0	0	0	ASSOC DEAN	M.D.	DEAN	0	50000
PRI	30	0	0	0	0	0	REGISTRAR	M.D.	NO INFO	1	49500
PUB	50	0	0	5	0	0	ASSOC DEAN	M.D.	DEAN	3	49500
PRI	85	0	0	5	0	0	ASSOC DEAN	M.D.	DEAN-V.PRES	8	47600
PUB	77	2	0	0	2	0	ASSOC DEAN	PH.D	DEAN	5	44400
PRI	70	0	0	0	0	0	ASSOC DEAN	M.D.	DEAN	1	43500
PRI	60	5	1	5	12	5	ASSOC DEAN	COM DOC	DEAN	8	42295
PRI	60	0	0	0	0	0	ASSOC DEAN	PH.D	DEAN	5	42006
PRI	56	0	0	17	0	0	ASSOC DEAN	M.D.	DEAN	6	40677
PUB	55	5	0	0	20	0	ASSOC DEAN	PH.D	OTHER	5	39036
PUB	40	0	0	50	0	0	ASSOC DEAN	M.D.	DEAN-V.PRES	5	38500
PRI	30	0	0	0	0	0	ASSOC DEAN	PH.D	DEAN	99*	38327
PUB	30	0	0	30	10	0	ASSOC DEAN	M.D.	DEAN	3	36988
PUB	50	0	0	0	0	0	ASST DEAN	M.D.	DEAN	1	35900
PRI	64	0	0	0	0	0	ASSOC DEAN	COM DOC	DEAN	2	35590
PUB	60	2	0	0	8	10	ASSOC DEAN	PH.D	DEAN-V.PRES	9	34100
PRI	70	0	20	0	0	10	ASST DEAN	MASTER	DEAN	8	33000
PRI	45	0	0	0	0	0	ASST DEAN	ED.D	DEAN	8	32025
PUB	35	0	0	10	10	0	ASSOC DEAN	PH.D	TWO SUPERS	3	31944
PUB	15	0	10	0	0	0	ASSOC DEAN	PH.D	DEAN	2	31635
PRI	75	0	0	0	5	0	ASSOC DEAN	PH.D	DEAN	5	31500
PRI	50	10	5	5	5	10	ASST DEAN	M.D.	DEAN	0	31500
PUB	100	0	0	0	0	0	ASST DEAN	PH.D	DEAN	2	31500
PRI	50	0	10	15	10	10	ASSOC DEAN	M.D.	DEAN-V.PRES	8	31325
PUB	50	0	0	0	0	0	ASSOC DEAN	M.D.	DEAN-V.PRES	3	31196
PUB	30	0	20	2	2	2	ASST DEAN	M.D.	DEAN	4	31000
PUB	75	0	0	0	0	0	ASSOC DEAN	M.D.	OTHER	3	30160
PUB	40	0	0	0	0	0	ASSOC DEAN	PH.D	DEAN	3	30000
PRI	60	0	8	0	0	0	ASSOC DEAN	M.D.	DEAN	4	30000
PUB	35	0	0	30	30	0	ASST DEAN	M.D.	DEAN	1	29235
PUB	100	0	0	0	0	0	OTHER	MASTER	DIRECTOR	2	28336
PRI	100	0	0	0	0	0	ASSOC DEAN	COM DOC	DEAN	5	28325
PRI	81	0	0	0	0	0	ASST DEAN	PH.D	DEAN-V.PRES	4	28000
PRI	70	0	0	0	0	0	ASSOC DEAN	PH.D	DEAN-V.PRES	3	27500
PRI	30	0	0	0	0	0	ASST DEAN	M.D.	ASSOC DEAN	2	27300
PUB	80	0	0	5	10	0	ASST DEAN	ED.D	ASSOC DEAN	1	27216
PRI	75	0	25	0	0	0	ASST DEAN	NO DEG	DEAN	12	26500
PUB	50	0	0	0	0	0	ASSOC DEAN	PH.D	DEAN	7	25300
PUB	45	0	10	5	25	0	ASST DEAN	ED.D	ASSOC DEAN	5	25150
PRI	80	0	0	0	0	0	ASSOC DEAN	PH.D	DEAN	5	24500
PUB	40	10	0	0	0	10	ASSOC DEAN	PH.D	DEAN-V.PRES	10	24500
PUB	40	0	5	5	0	0	DIRECTOR	PH.D	OTHER	13	24240

ADMISSIONS

OWNER	ADMINISTRATIVE RESPONSIBILITY - PERCENTAGE ALLOCATION						TITLE	DEGREE	SUPERVISOR	PEOPLE SUPRVD	SALARY
	CODE 51	CODE 52	CODE 53	CODE 54	CODE 55	CODE 56					
PUB	35	0	0	0	0	0	ASST DEAN	PH.D	ASSOC DEAN	4	23000
PUB	50	0	50	0	0	0	OTHER	MASTER	ASSOC DEAN	0	21825
PUB	30	0	0	18	3	2	COORDINATOR	MASTER	DEAN	2	20700
PUB	45	5	15	3	2	0	DIRECTOR	ED.D	DEAN	4	20292
PUB	40	0	20	40	0	0	COORDINATOR	BACH	ASSOC DEAN	3	20000
PRI	60	10	0	0	0	30	DIRECTOR	BACH	ASSOC DEAN	3	19260
PUB	40	5	0	0	0	0	OTHER	MASTER	TWO SUPERS	1	17810
PRI	100	0	0	0	0	0	DIRECTOR	NO DEG	TWO SUPERS	6	17500
PUB	100	0	0	0	0	0	OTHER	D DOCT	ASST DEAN	1	17400
PUB	100	0	0	0	0	0	OFFICER	NO DEG	ASSOC DEAN	5	16416
PUB	50	0	50	0	0	0	MANAGER	BACH	ASSOC DEAN	8	15264
PRI	50	0	50	0	0	0	REGISTRAR	NO DEG	ASSOC DEAN	5	14699
PRI	100	0	0	0	0	0	OTHER	MASTER	ASSOC DEAN	2	14380
PRI	100	0	0	0	0	0	ADMIN ASST	NO DEG	ASSOC DEAN	3	14025
PRI	50	0	0	0	0	50	COORDINATOR	BACH	DEAN	0	13200
PUB	30	0	5	38	15	10	ADMIN ASST	MASTER	ASSOC DEAN	5	12900
PRI	100	0	0	0	0	0	ADMIN ASST	NO DEG	ASSOC DEAN	3	12300
PRI	100	0	0	0	0	0	REGISTRAR	BACH	ASSOC DEAN	0	11925
PUB	50	0	0	50	0	0	ADMIN ASST	NO INFO	ASSOC DEAN	2	11480

Functional Codes

51 - Admissions
52 - Minority Affairs
53 - Registrar
54 - Student Affairs
55 - Student Counseling
56 - Student Financial Aid

* 99 - No Information

Association of American Medical Colleges

ADMINISTRATIVE SALARY STUDY, 1976-77

AREA OF CONCENTRATION: Minority Affairs (52)

RESTRICTION: Code 52 Greater Than 15%

Grouping	Title	Degree[1]	Immediate Supervisor	# of People Directly Supervised	Average Functional[2] Effort									Salary[3]
					51	52	53	54	55	56				
All Schools N=24 23 Schools	9 Assoc. Dean 8 Asst. Dean 1 Director 1 Asst. to Dean 2 Adm. Asst. 3 Other	10 M.D. 7 Ph.D. 3 M 3 B 1 ND	10 Dean 5 Dean VP 7 Assoc. Dean 2 No Information	Range 0-16 Mean 2.9 Median 1.5	8	38	1	7	9	3				Range 12,800 to 55,000 Mean 32,700 Median 32,600
Public N=12	2 Assoc. Dean 7 Asst. Dean 1 Adm. Asst. 2 Other	4 M.D. 5 Ph.D. 1 M 2 B	7 Dean 1 Dean VP 4 Assoc. Dean	Range 0-16 Mean 3.8 Median 1.5	7	34	0	9	12	4				Range 13,400 to 55,000 Mean 31,000 Median 30,600
Private N=12	7 Assoc. Dean 1 Asst. Dean 1 Director 1 Asst. to Dean 1 Adm. Asst.	6 M.D. 2 Ph.D. 2 M 1 B 1 ND	3 Dean 4 Dean VP 3 Assoc. Dean 2 No Information	Range 0-5 Mean 2.0 Median 1.5	8	42	1	4	6	3				Range 12,800 to 52,000 Mean 34,500 Median 36,600

1)C Doc-Combined Doctorate, OD-Other Doctorate, M-Masters, B-Baccalaureate, ND-No Degree 2)See Functional Code Listing 3)Salaries Rounded to Nearest Hundred

Association of American Medical Colleges

ADMINISTRATIVE SALARY STUDY, 1976-77

AREA OF CONCENTRATION: Minority Affairs (52)

RESTRICTION: Code 52 Greater Than 15%

Grouping	Title	Degree[1]	Immediate Supervisor	# of People Directly Supervised	Average Functional[2] Effort									Salary[3]
					51	52	53	54	55	56				
First Half N=12	8 Assoc. Dean 2 Asst. Dean 1 Director 1 Other	8 M.D. 3 Ph.D. 1 M	5 Dean 4 Dean VP 1 Assoc. Dean 2 No Information	Range 0-16 Mean 3.7 Median 2.5	10	32	1	4	6	3				Range 36,000 to 55,000 Mean 42,300 Median 40,800
Second Half N-12	1 Assoc. Dean 6 Asst. Dean 1 Asst. to Dean 2 Adm. Asst. 2 Other	2 M.D. 4 Ph.D. 2 M 3 B 1 ND	5 Dean 1 Dean VP 6 Assoc. Dean	Range 0-7 Mean 2.2 Median 1	5	44	0	10	13	4				Range 12,800 to 31,700 Mean 23,100 Median 24,900

1)C Doc-Combined Doctorate, OD-Other Doctorate, M-Masters, B-Baccalaureate, ND-No Degree 2)See Functional Code Listing 3)Salaries Rounded to Nearest Hundred

52

MINORITY AFFAIRS ADMINISTRATION

ADMINISTRATIVE RESPONSIBILITY - PERCENTAGE ALLOCATION

OWNER	CODE 51	CODE 52	CODE 53	CODE 54	CODE 55	CODE 56	TITLE	DEGREE	SUPERVISOR	PEOPLE SUPRVD	SALARY
PUB	20	15	0	10	0	0	OTHER	M.D.	DEAN	10	55000
PRI	0	50	0	0	0	0	ASSOC DEAN	M.D.	DEAN	1	52000
PUB	30	15	0	0	15	0	ASSOC DEAN	M.D.	DEAN	3	50500
PRI	15	15	0	0	0	0	DIRECTOR	PH.D	NO INFO	1	45675
PRI	20	20	0	25	10	0	ASSOC DEAN	MASTER	DEAN-V.PRES	1	42073
PRI	5	50	0	0	5	0	ASSOC DEAN	M.D.	DEAN-V.PRES	3	41500
PRI	0	35	0	0	0	0	ASST DEAN	M.D.	NO INFO	4	40000
PUB	5	30	0	0	0	0	ASSOC DEAN	PH.D	DEAN	7	40000
PRI	10	30	0	5	15	15	ASSOC DEAN	PH.D	ASSOC DEAN	4	39000
PUB	0	20	0	0	10	0	ASST DEAN	M.D.	DEAN	0	34566
PRI	0	15	15	0	15	15	ASSOC DEAN	M.D.	DEAN-V.PRES	2	34200
PRI	15	35	0	5	4	0	ASSOC DEAN	M.D.	DEAN-V.PRES	2	33600
PUB	10	10	0	32	9	0	ASST DEAN	M.D.	DEAN	7	31692
PUB	0	30	0	0	30	0	ASST DEAN	PH.D	ASSOC DEAN	1	31650
PRI	20	60	0	5	10	5	ASST TO DEAN	MASTER	DEAN	5	30043
PUB	5	20	0	5	25	5	ASST DEAN	PH.D	TWO SUPERS	1	29576
PRI	5	15	0	10	10	0	ASSOC DEAN	M.D.	DEAN	1	26200
PUB	0	100	0	0	0	0	ASST DEAN	PH.D	ASSOC DEAN	2	25000
PUB	15	15	0	5	10	2	ASST DEAN	PH.D	DEAN	7	24642
PUB	0	34	0	33	33	0	ASST DEAN	BACH	ASSOC DEAN	1	20500
PRI	0	30	0	0	0	0	ADMIN ASST	NO DEG	ASSOC DEAN	0	16359
PUB	0	15	0	25	25	35	OTHER	MASTER	ASSOC DEAN	1	15500
PUB	0	100	0	0	0	0	ADMIN ASST	BACH	DEAN-V.PRES	0	13419
PRI	0	95	0	0	0	0	OTHER	BACH	ASSOC DEAN	0	12765

Functional Codes

51 - Admissions
52 - Minority Affairs
53 - Registrar
54 - Student Affairs
55 - Student Counseling
56 - Student Financial Aid

* 99 - No Information

Association of American Medical Colleges

ADMINISTRATIVE SALARY STUDY, 1976-77

AREA OF CONCENTRATION: **Registrar (53)**

RESTRICTIONS: **Code 53 Greater Than 20%**

Grouping	Title	Degree[1]	Immediate Supervisor	# of People Directly Supervised	Average Functional[2] Effort									Salary[3]
					51	52	53	54	55	56				
All Schools N=32 32 Schools	1 Assoc. Dean 4 Asst. Dean 1 Coordinator 3 Director 2 Manager 1 Officer 1 Asst. to Dean 13 Registrar 3 Adm. Asst. 3 Other	3 Ed.D. 2 M.D. 1 Ph.D. 6 M 9 B 10 ND 1 No Info	9 Dean 4 Dean VP 17 Assoc. Dean 1 Asst. Dean 1 Director	Range 0-14 Mean 4 Median 3	15	1	61	4	2	6				**Range** 9,400 to 61,700 **Mean** 20,100 **Median** 17,200
Public N=13	2 Asst. Dean 1 Coordinator 2 Director 2 Manager 1 Adm. Asst. 4 Registrar 1 Other	2 Ed.D. 1 M.D. 4 M 4 B 2 ND	3 Dean 1 Dean VP 7 Assoc. Dean 1 Asst. Dean 1 Director	Range 0-14 Mean 4 Median 3	17	.5	53	4	2	7				**Range** 9,600 to 31,000 **Mean** 19,100 **Median** 20,000
Private N=19	1 Assoc. Dean 2 Asst. Dean 1 Director 1 Officer 1 Asst. to Dean 9 Registrar 2 Adm. Asst 2 Other	1 Ed.D. 1 M.D. 1 Ph.D. 2 M 5 B 8 ND 1 No Info	6 Dean 3 Dean VP 10 Assoc. Dean	Range 1-12 Mean 4 Median 3	14	1	67	3	2	5				**Range** 9,400 to 61,700 **Mean** 20,800 **Median** 17,000

1)C Doc-Combined Doctorate, OD-Other Doctorate, M-Masters, B-Baccalaureate, ND-No Degree 2)See Functional Code Listing 3)Salaries Rounded to Nearest Hundred

Association of American Medical Colleges

ADMINISTRATIVE SALARY STUDY, 1976-77

AREA OF CONCENTRATION: Registrar (53)

RESTRICTIONS: Code 53 Greater Than 20%

Grouping	Title	Degree[1]	Immediate Supervisor	# of People Directly Supervised	Average Functional[2] Effort									Salary[3]
					51	52	53	54	55	56				
First Half N=16	1 Assoc. Dean 4 Asst. Dean 1 Coordinator 3 Director 1 Asst. to Dean 5 Registrar 1 Other	3 Ed.D. 2 M.D. 1 Ph.D. 4 M 4 B 2 ND	6 Dean 3 Dean VP 7 Assoc. Dean	Range 0-14 Mean 5.3 Median 4	24	1	46	4	2	7				Range 17,100 to 61,700 Mean 26,700 Median 23,700
Second Half N=16	2 Manager 1 Officer 3 Adm. Asst. 8 Registrar 2 Other	2 M 5 B 8 ND 1 No Info.	3 Dean 1 Dean VP 10 Assoc. Dean 1 Asst. Dean 1 Director	Range 0-8 Mean 2.7 Median 2.5	6	1	76	3	2	4				Range 9,400 to 17,100 Mean 13,500 Median 14,000

1)C Doc-Combined Doctorate, OD-Other Doctorate, M-Masters, B-Baccalaureate, ND-No Degree 2)See Functional Code Listing 3)Salaries Rounded to Nearest Hundred

REGISTRAR

ADMINISTRATIVE RESPONSIBILITY - REGISTRAR ADJUNCTS

NAME	FUNC 51	FUNC 52	FUNC 53	FUNC 54	FUNC 55	FUNC 56	TITLE	DEGREE	SUPERVISOR	PEOPLE SUPRVD	SALARY
DHI	25	0	25	25	25	0	ASSOC DEAN	M.D.	DEAN	6	61718
DHI	70	0	20	0	0	10	ASSC DEAN	MASTER	DEAN	8	33000
DHR	80	0	20	2	2	2	ASSC DEAN	M.D.	DEAN	4	31000
DHI	0	0	75	0	0	25	REGISTRAR	MASTER	DEAN-V.PRES	0	30830
DHR	0	0	100	0	0	0	ASSC DEAN	ED.D	ASSOC DEAN	3	27199
DHI	0	0	100	0	0	0	REGISTRAR	ED.D	DEAN	3	27075
DHI	75	0	25	0	0	0	ASST DEAN	J.D. DEG	DEAN	12	26500
DHR	0	0	25	0	0	50	DIRECTOR	BACH	ASSOC DEAN	4	24252
DHI	25	5	25	0	0	25	DIRECTOR	BACH	ASSOC DEAN	7	23152
DHI	0	0	40	0	5	0	REGISTRAR	BACH	DEAN-V.PRES	5	22200
DHR	50	0	50	0	0	0	OTHER	MASTER	ASSOC DEAN	0	21825
DHI	25	10	60	0	0	0	ASST TO DEAN	PH.D	ASSOC DEAN	3	21000
DHR	45	5	45	3	2	0	DIRECTOR	ED.D	DEAN	4	20292
DHR	40	0	20	40	0	0	COORDINATOR	BACH	ASSOC DEAN	3	20000
DHR	0	0	25	0	0	0	REGISTRAR	MASTER	DEAN-V.PRES	14	20000
DHI	0	0	100	0	0	0	REGISTRAR	J.D. DEG	ASSOC DEAN	3	17189
DHR	0	0	100	0	0	0	REGISTRAR	J.D. DEG	ASSOC DEAN	3	17148
DHI	0	0	100	0	0	0	REGISTRAR	VET INFO	DEAN	1	17000
DHR	0	0	20	0	0	0	MANAGER	BACH	DIRECTOR	5	16000
DHR	0	0	67	0	0	33	REGISTRAR	MASTER	ASST DEAN	3	15500
DHI	0	0	100	0	0	0	OFFICER	BACH	DEAN	1	15500
DHR	50	0	50	0	0	0	MANAGER	BACH	ASSOC DEAN	8	15264
DHI	0	0	100	0	0	0	REGISTRAR	J.D. DEG	ASSOC DEAN	3	14800
DHI	50	0	50	0	0	0	REGISTRAR	J.D. DEG	ASSOC DEAN	5	14699
DHI	0	0	100	0	0	0	REGISTRAR	J.D. DEG	ASSOC DEAN	2	13375
DHI	0	0	100	0	0	0	ADMIN ASST	BACH	ASSOC DEAN	3	12960
DHI	0	0	95	2	2	0	REGISTRAR	J.D. DEG	ASSOC DEAN	1	12388
DHI	0	0	50	0	10	5	OTHER	BACH	ASSOC DEAN	2	12350
DHI	0	0	95	5	0	0	OTHER	J.D. DEG	ASSOC DEAN	3	10450
DHR	0	0	100	0	0	0	REGISTRAR	J.D. DEG	DEAN	0	10032
DHR	0	0	20	10	20	0	ADMIN ASST	MASTER	ASSOC DEAN	1	9638
DHI	0	13	13	25	0	25	ADMIN ASST	J.D. DEG	DEAN-V.PRES	2	9400

Functional Codes

51 - Admissions
52 - Minority Affairs
53 - Registrar
54 - Student Affairs
55 - Student Counseling
56 - Student Financial Aid

* 99 - No Information

Association of American Medical Colleges

ADMINISTRATIVE SALARY STUDY, 1976-77

AREA OF CONCENTRATION: Student Affairs (54)

RESTRICTION: Code 54 Greater Than 25%

Grouping	Title	Degree[1]	Immediate Supervisor	# of People Directly Supervised	Average Functional[2] Effort									Salary[3]
					51	52	53	54	55	56				
All Schools N=69 55 Schools	33 Assoc. Dean 21 Asst. Dean 1 Coordinator 1 Director 1 Asst. to Dean 7 Adm. Asst. 5 Other	2 C.Doc. 3 Ed.D. 30 MD 11 Ph.D. 9 M 8 B 4 ND 2 No Info	37 Dean 7 Dean VP 22 Assoc. Dean 2 Director 1 Other	Range 0-12 Mean 3.3 Median 3	8	3	2	47	12	5				Range 11,100 to 61,700 Mean 31,500 Median 30,500
Public N=47	22 Assoc. Dean 13 Asst. Dean 1 Coordinator 1 Asst. to Dean 5 Adm. Asst. 5 Other	2 C.Doc. 3 Ed.D. 21 M.D. 5 Ph.D. 6 M 6 B 3 ND 2 No Info	27 Dean 3 Dean VP 14 Assoc. Dean 2 Director 1 Other	Range 0-12 Mean 3.5 Median 3	9	3	1	47	11	4				Range 11,500 to 55,000 Mean 30,600 Median 29,200
Private N=22	11 Assoc. Dean 8 Asst. Dean 1 Director 2 Adm. Asst.	1 Ed.D. 9 MD 6 Ph.D. 3 M 2 B 1 ND	10 Dean 4 Dean VP 8 Assoc. Dean	Range 0-10 Mean 2.9 Median 3	5	4	4	47	13	6				Range 11,100 to 61,700 Mean 33,600 Median 34,200

1)C Doc-Combined Doctorate, OD-Other Doctorate, M-Masters, B-Baccalaureate, ND-No Degree 2)See Functional Code Listing 3)Salaries Rounded to Nearest Hundred

Association of American Medical Colleges

ADMINISTRATIVE SALARY STUDY, 1976-77

AREA OF CONCENTRATION: Student Affairs (54)

RESTRICTION: Code 54 Greater Than 25%

Grouping	Title	Degree[1]	Immediate Supervisor	# of People Directly Supervised	Average Functional[2] Effort									Salary[3]
					51	52	53	54	55	56				
First Quarter N=18	16 Assoc. Dean 2 Asst. Dean	2 C.Doc 15 M.D. 1 M	12 Dean 4 Dean VP 1 Assoc. Dean 1 Other	Range 0-12 Mean 3.8 Median 3	9	5	1	40	16	2				Range 42,000 to 61,700 Mean 48,900 Median 47,700
Second Quarter N=17	11 Assoc. Dean 5 Asst. Dean 1 Dtr.	1 Ed.D. 11 M.D. 5 Ph.D.	13 Dean 1 Dean VP 3 Assoc. Dean	Range 0-7 Mean 3.0 Median 3	6	2	0	48	11	3				Range 30,100 to 42,100 Mean 36,600 Median 37,800
Third Quarter N=17	6 Assoc. Dean 10 Asst. Dean 1 Cdtor.	2 Ed.D. 4 M.D. 5 Ph.D. 3 M 2 B 1 ND	9 Dean 8 Assoc. Dean	Range 0-10 Mean 3.5 Median 3	8	3	3	41	13	6				Range 19,500 to 30,000 Mean 25,000 Median 26,000
Fourth Quarter N=17	4 Asst. Dean 1 Asst. to Dean 7 Adm. Asst. 5 Other	1 Ph.D. 5 M 6 B 3 ND 2 No Info	3 Dean 2 Dean VP 10 Assoc. Dean 2 Director	Range 0-6 Mean 2.8 Median 3	6	2	3	57	6	9				Range 11,100 to 19,000 Mean 14,700 Median 14,900

1)C Doc-Combined Doctorate, OD-Other Doctorate, M-Masters, B-Baccalaureate, ND-No Degree 2)See Functional Code Listing 3)Salaries Rounded to Nearest Hundred

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STUDENT AFFAIRS

OWNER	ADMINISTRATIVE RESPONSIBILITY - PERCENTAGE ALLOCATION CODE 51	CODE 52	CODE 53	CODE 54	CODE 55	CODE 56	TITLE	DEGREE	SUPERVISOR	PEOPLE SUPRVD	SALARY
PRI	25	0	25	25	25	0	ASSOC DEAN	M.D.	DEAN	6	61718
PUB	25	0	0	35	35	0	ASSOC DEAN	M.D.	DEAN	2	55000
PRI	0	0	0	35	5	0	ASST DEAN	M.D.	DEAN	1	54000
PUB	30	0	1	30	5	0	ASSOC DEAN	M.D.	DEAN	2	51600
PUB	5	0	0	30	20	0	ASSOC DEAN	M.D.	DEAN	4	51000
PRI	25	10	0	25	10	5	ASSOC DEAN	M.D.	DEAN	4	50000
PUB	10	5	0	50	20	0	ASSOC DEAN	M.D.	DEAN	5	50000
PUB	0	0	0	35	75	0	ASSOC DEAN	M.D.	DEAN	3	48000
PUB	0	0	0	100	0	0	ASSOC DEAN	M.D.	ASSOC DEAN	12	47795
PUB	0	0	0	25	25	0	ASSOC DEAN	COM DOC	DEAN-V.PRES	9	47700
PRI	0	0	0	25	30	0	ASSOC DEAN	M.D.	DEAN-V.PRES	3	47600
PUB	0	0	0	50	0	0	ASSOC DEAN	M.D.	DEAN	2	46590
PRI	0	0	0	37	0	0	ASSOC DEAN	M.D.	DEAN-V.PRES	0	46500
PUB	0	0	0	25	0	25	ASSOC DEAN	M.D.	DEAN	3	45150
PUB	0	0	0	75	0	0	ASSOC DEAN	M.D.	DEAN	1	45140
PUB	0	0	0	70	15	0	ASSOC DEAN	M.D.	OTHER	6	45000
PUB	25	13	0	25	12	0	ASST DEAN	COM DOC	DEAN	5	45000
PRI	20	70	0	25	10	0	ASSOC DEAN	MASTER	DEAN-V.PRES	1	42073
PRI	0	0	0	40	20	20	ASSOC DEAN	M.D.	DEAN	3	42066
PUB	0	0	0	35	35	0	ASST DEAN	M.D.	ASSOC DEAN	1	40215
PUB	0	0	0	80	0	0	ASSOC DEAN	M.D.	DEAN	99*	40000
PUB	0	0	0	85	0	0	ASSOC DEAN	M.D.	DEAN	2	40000
PUB	0	5	0	31	10	0	ASSOC DEAN	M.D.	DEAN	3	39000
PUB	40	0	0	50	0	0	ASSOC DEAN	M.D.	DEAN-V.PRES	5	38500
PUB	0	0	0	50	0	0	ASST DEAN	M.D.	DEAN	3	38148
PRI	0	0	0	25	0	0	ASSOC DEAN	M.D.	DEAN	1	38000
PRI	0	0	0	30	0	0	ASST DEAN	PH.D	DEAN	3	37800
PUB	30	0	0	30	10	0	ASSOC DEAN	M.D.	DEAN	3	36988
PRI	0	0	0	45	40	0	ASSOC DEAN	PH.D	DEAN	4	35700
PRI	0	0	0	55	3	0	DIRECTOR	M.D.	ASSOC DEAN	0	34772
PUB	5	0	0	25	15	0	ASSOC DEAN	PH.D	DEAN	4	34320
PRI	10	0	0	50	10	10	ASST DEAN	ED.D	ASSOC DEAN	4	33600
PUB	18	18	0	32	9	0	ASST DEAN	M.D.	DEAN	7	31692
PUB	0	4	0	30	25	4	ASSOC DEAN	PH.D	DEAN	1	31000
PRI	0	0	0	40	15	10	ASSOC DEAN	PH.D	DEAN	4	30500
PRI	0	0	0	30	0	0	ASST DEAN	M.D.	ASSOC DEAN	10	30000
PUB	10	0	0	25	10	5	ASST DEAN	PH.D	DEAN	1	30000
PUB	35	0	0	30	30	0	ASST DEAN	M.D.	DEAN	1	29235
PUB	0	0	0	50	25	0	ASSOC DEAN	MASTER	DEAN	2	28500
PRI	0	0	0	80	20	0	ASSOC DEAN	PH.D	ASSOC DEAN	4	27572
PUB	5	5	3	40	5	10	ASSOC DEAN	PH.D	DEAN	3	27500
PUB	20	5	10	25	10	15	ASST DEAN	MASTER	ASSOC DEAN	6	26818
PRI	10	0	10	35	13	12	ASSOC DEAN	PH.D	ASSOC DEAN	1	26500
PUB	0	0	0	30	0	0	ASSOC DEAN	PH.D	DEAN	6	26000
PUB	0	0	0	30	0	0	ASSOC DEAN	M.D.	DEAN	3	24700

OWNER	ADMINISTRATIVE RESPONSIBILITY - PERCENTAGE ALLOCATION						TITLE	DEGREE	SUPERVISOR	PEOPLE SUPRVD	SALARY
	CODE 51	CODE 52	CODE 53	CODE 54	CODE 55	CODE 56					
PUB	12	0	0	26	9	0	ASST DEAN	M.D.	DEAN	7	24000
PUB	0	10	10	55	10	10	ASST DEAN	ED.D	ASSOC DEAN	6	22930
PRI	0	0	0	100	0	0	ASST DEAN	NO DEG	ASSOC DEAN	3	20800
PUB	0	33	0	33	33	0	ASST DEAN	BACH	ASSOC DEAN	1	20500
PUB	15	10	0	25	15	20	ASST DEAN	ED.D	DEAN	3	20000
PUB	40	0	20	40	0	0	COORDINATOR	BACH	ASSOC DEAN	3	20000
PRI	0	0	0	34	33	33	ASST DEAN	MASTER	DEAN	0	19500
PUB	0	0	0	50	0	0	ASST DEAN	BACH	ASSOC DEAN	3	19000
PRI	0	0	0	50	30	10	ASST DEAN	BACH	ASSOC DEAN	2	18650
PUB	0	0	0	50	0	0	OTHER	BACH	ASSOC DEAN	4	17384
PRI	5	0	0	35	40	0	ASST DEAN	PH.D	DEAN	0	17000
PUB	0	0	0	100	0	0	ASST DEAN	MASTER	DEAN-V.PRES	3	16371
PUB	0	0	0	50	0	50	OTHER	NO DEG	DIRECTOR	6	15984
PUB	0	15	0	25	25	35	OTHER	MASTER	ASSOC DEAN	1	15500
PUB	20	0	0	50	5	15	ASST TO DEAN	BACH	DEAN	3	15000
PUB	0	0	0	25	0	0	OTHER	BACH	DIRECTOR	1	14850
PRI	0	5	5	40	0	0	ADMIN ASST	BACH	DEAN-V.PRES	6	14150
PUB	0	2	0	78	0	0	OTHER	MASTER	ASSOC DEAN	0	13000
PUB	10	0	5	38	15	10	ADMIN ASST	MASTER	ASSOC DEAN	5	12900
PUB	0	0	0	100	0	0	ADMIN ASST	NO DEG	ASSOC DEAN	4	12826
PUB	10	0	0	49	0	0	ADMIN ASST	NO INFO	ASSOC DEAN	1	12576
PUB	0	0	0	30	0	0	ADMIN ASST	NO DEG	DEAN	4	12000
PUB	50	0	0	50	0	0	ADMIN ASST	NO INFO	ASSOC DEAN	2	11480
PRI	0	0	0	40	20	20	ADMIN ASST	MASTER	ASSOC DEAN	99*	11130

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Functional Codes

51 - Admissions
52 - Minority Affairs
53 - Registrar
54 - Student Affairs
55 - Student Counseling
56 - Student Financial Aid

* 99 - No information

Association of American Medical Colleges

ADMINISTRATIVE SALARY STUDY, 1976-77

AREA OF CONCENTRATION: Student Counseling (55)

RESTRICTION: Code 55 Greater Than 20%

Grouping	Title	Degree[1]	Immediate Supervisor	# of People Directly Supervised	Average Functional[2] Effort									Salary[3]
					51	52	53	54	55	56				
All Schools N=54 40 Schools	22 Assoc. Dean 18 Asst. Dean 1 Coordinator 3 Director 1 Officer 1 Asst. to Dean 3 Adm. Asst. 4 Other 1 No Info	2 C.DOC 2 Ed.D. 22 M.D. 16 Ph.D. 7 M 4 B 1 No Info	26 Dean 8 Dean VP 17 Assoc. Dean 1 Director 1 Asst. to Dean 1 Other	Range 0-24 Mean 3.7 Median 2	7	3	2	16	32	5				Range 9,600 to 61,700 Mean 31,600 Median 31,300
Public N=34	11 Assoc. Dean 13 Asst. Dean 1 Coordinator 2 Director 1 Asst. to Dean 2 Adm. Asst. 4 Other	1 C.DOC 2 Ed.D. 12 M.D. 11 Ph.D. 5 M 3 B	15 Dean 6 Dean VP 10 Assoc. Dean 1 Director 1 Asst. to Dean 1 Other	Range 0-24 Mean 3.4 Median 2	8	4	3	13	35	3				Range 9,600 to 55,000 Mean 30,900 Median 30,300
Private N=20	11 Assoc. Dean 5 Asst. Dean 1 Director 1 Officer 1 Adm. Asst. 1 Other	1 C. DOC 10 M.D. 5 Ph.D. 2 M 1 B 1 No Info	11 Dean 2 Dean VP 7 Assoc. Dean	Range 0-21 Mean 4.2 Median 2.5	4	1	2	22	27	9				Range 11,100 to 61,700 Mean 32,700 Median 31,900

1)C Doc-Combined Doctorate, OD-Other Doctorate, M-Masters, B-Baccalaureate, ND-No Degree 2)See Functional Code Listing 3)Salaries Rounded to Nearest Hundred

Association of American Medical Colleges

ADMINISTRATIVE SALARY STUDY, 1976-77

AREA OF CONCENTRATION: Student Counseling (55)

RESTRICTION: Code 55 Greater Than 20%

Grouping	Title	Degree[1]	Immediate Supervisor	# of People Directly Supervised	Average Functional[2] Effort									Salary[3]
					51	52	53	54	55	56				
First Quarter N=14	12 Assoc. Dean 2 Asst. Dean	1 C.DOC 13 M.D.	10 Dean 2 Dean VP 2 Assoc. Dean	Range 2-21 Mean 5.6 Median 3.5	8	2	2	24	28	[illegible]				Range 41,500 to 61,700 Mean 48,200 Median 47,900
Second Quarter N=14	7 Assoc. Dean 5 Asst. Dean 1 Director 1 Asst. to Dean	1 C.DOC 5 M.D. 8 Ph.D.	7 Dean 3 Dean VP 3 Assoc. Dean 1 Other	Range 1-24 Mean 4.6	8	4	.5	10	29	1				Range 31,000 to 40,800 Mean 34,400 Median 32,900
Third Quarter N=13	3 Assoc. Dean 7 Asst. Dean 2 Director 1 No Info	1 Ed.D. 4 M.D. 5 Ph.D. 1 M 1 B 1 No Info	7 Dean 6 Assoc.Dean	Range 0-7 Mean 2.5 Median 2	10	5	1	15	33	3				Range 20,500 to 40,800 Mean 26,700 Median 27,600
Fourth Quarter N=13	4 Asst. Dean 1 Coordinator 1 Officer 3 Adm. Asst. 4 Other	1 Ed.D. 3 Ph.D. 6 M 3 B	2 Dean 3 Dean VP 6 Assoc. Dean 1 Director 1 Asst. to Dean	Range 0-7 Mean 1.5 Median 1.0	2	2	6	17	40	17				Range 9,600 to 20,400 Mean 15,600 Median 16,000

1)C Doc-Combined Doctorate, OD-Other Doctorate, M-Masters, B-Baccalaureate, ND-N Degree 2)See Functional Code Listing 3)Salaries Rounded to Nearest Hundred

STUDENT COUNSELING

ADMINISTRATIVE RESPONSIBILITY - PERCENTAGE ALLOCATED

AREA	CODE 51	CODE 52	CODE 53	CODE 54	CODE 55	CODE 56	TITLE	DEGREE	SUPERVISOR	PEOPLE SUPRVD	SALARY
PRI	25	0	25	25	25	0	ASSOC DEAN	M.D.	DEAN	5	61718
PRI	25	0	0	25	25	0	ASSOC DEAN	M.D.	DEAN	2	55000
PUB	5	0	0	30	20	0	ASSOC DEAN	M.D.	DEAN	4	51000
PUB	10	5	0	50	20	0	ASSOC DEAN	M.D.	DEAN	5	50000
PRI	10	5	0	10	30	0	ASSOC DEAN	M.D.	DEAN	13	50000
PUB	20	5	5	15	20	0	ASSOC DEAN	M.D.	DEAN	4	49975
PUB	0	0	0	25	75	0	ASSOC DEAN	M.D.	DEAN	3	48000
PUB	0	0	0	25	25	0	ASSOC DEAN	D.M.D.OD	DEAN-V.PRES	9	47700
PRI	0	0	0	25	50	0	ASSOC DEAN	M.D.	DEAN-V.PRES	3	47600
PRI	15	10	0	0	25	0	ASST DEAN	M.D.	ASSOC DEAN	21	44775
PUB	0	0	0	0	25	0	ASST DEAN	M.D.	DEAN	2	43000
PRI	0	0	0	30	20	0	ASSOC DEAN	M.D.	DEAN	3	42066
PRI	5	0	0	20	25	0	ASSOC DEAN	M.D.	ASSOC DEAN	2	42000
PRI	0	0	0	20	20	0	ASSOC DEAN	M.D.	DEAN	2	41500
PUB	0	0	0	0	50	0	ASST DEAN	PH.D	ASSOC DEAN	7	40824
PUB	0	0	0	45	35	0	ASST DEAN	M.D.	ASSOC DEAN	1	40215
PUB	25	5	0	0	20	0	ASSOC DEAN	PH.D	OTHER	5	39036
PRI	0	0	0	45	40	0	ASSOC DEAN	PH.D	DEAN	4	35700
PUB	10	5	0	0	45	0	ASST DEAN	M.D.	DEAN-V.PRES	2	35501
PRI	0	0	0	0	20	0	DIRECTOR	M.D.	DEAN	1	34552
PUB	0	0	0	0	25	0	ASST DEAN	M.D.	DEAN-V.PRES	1	32959
PUB	0	0	0	0	20	0	ASST DEAN	PH.D	DEAN	1	32927
PUB	5	5	0	5	20	5	ASSOC DEAN	PH.D	DEAN	24	32200
PRI	0	0	0	10	20	0	ASSOC DEAN	PH.D	DEAN	1	32000
PRI	0	0	0	15	30	0	ASSOC DEAN	D.M.D.OD	DEAN-V.PRES	5	31800
PUB	0	0	0	0	0	0	ASST DEAN	PH.D	ASSOC DEAN	1	31650
PUB	25	0	0	0	25	0	ASSOC DEAN	M.D.	DEAN	9	31571
PUB	0	0	0	0	25	0	ASSOC DEAN	PH.D	DEAN	1	31000
PRI	10	0	0	10	20	0	ASSOC DEAN	M.D.	DEAN	1	30528
PUB	15	0	0	0	45	0	ASST DEAN	PH.D	ASSOC DEAN	4	29625
PUB	5	20	0	0	25	5	ASST DEAN	PH.D	TWO SUPERS	1	29576
PUB	35	0	0	30	30	0	ASST DEAN	M.D.	DEAN	1	29235
PUB	0	0	0	50	25	0	ASSOC DEAN	MASTER	DEAN	2	28500
PUB	0	0	0	0	75	0	DIRECTOR	PH.D	DEAN	2	28500
PRI	0	0	0	30	20	0	ASSOC DEAN	PH.D	ASSOC DEAN	4	27572
PUB	0	5	0	0	25	5	ASST DEAN	M.D.	DEAN	1	27500
PRI	15	0	0	10	25	25	ASSOC DEAN	ED.D	DEAN	7	25530
PUB	15	0	10	0	25	0	ASST DEAN	ED.D	ASSOC DEAN	5	25150
PRI	0	25	0	0	50	0	ASST DEAN	M.D.	ASSOC DEAN	1	23000
PUB	0	0	0	0	50	0	DIRECTOR	PH.D	ASSOC DEAN	1	21411
PUB	0	50	0	50	50	0	ASST DEAN	MASTER	ASSOC DEAN	1	20500
PUB	0	0	0	10	30	60	COORDINATOR	ED.D	ASSOC DEAN	2	20433
PUB	20	5	0	0	20	0	ASST DEAN	PH.D	DEAN-V.PRES	1	20000
PRI	0	0	0	50	50	50	ASST DEAN	MASTER	DEAN	0	19500
PRI	0	0	0	50	50	0	ASST DEAN	MASTER	ASSOC DEAN	2	18650

STUDENT COUNSELING

ADMINISTRATIVE RESPONSIBILITY - PERCENTAGE ALLOCATED

OWNER	CODE 51	CODE 52	CODE 53	CODE 54	CODE 55	CODE 56	TITLE	DEGREE	SUPERVISOR	PEOPLE SUPRVD	SALARY
[illegible]	0	0	0	0	10	90	OFFICER	PH.D	ASSOC DEAN	99*	17885
[illegible]	5	0	0	35	40	1	ASST DEAN	PH.D	DEAN	3	17300
[illegible]	0	0	0	0	100	0	OTHER	MASTER	DEAN-V.PRES	0	16031
[illegible]	1	15	0	25	25	33	OTHER	MASTER	ASSOC DEAN	1	15500
[illegible]	0	0	0	0	100	0	OTHER	MASTER	DEAN-V.PRES	0	14730
[illegible]	0	0	0	11	30	0	OTHER	BACH	DIRECTOR	7	12450
[illegible]	0	0	0	33	23	25	ADMIN ASST	MASTER	ASSOC DEAN	99*	11130
[illegible]	0	0	10	0	25	0	ADMIN ASST	BACH	ASST TO DEAN	2	10026
[illegible]	0	0	10	10	20	0	ADMIN ASST	MASTER	ASSOC DEAN	1	9638

Functional Codes

51 - Admissions
52 - Minority Affairs
53 - Registrar
54 - Student Affairs
55 - Student Counseling
56 - Student Financial Aid

* 99 - No Information

Association of American Medical Colleges

ADMINISTRATIVE SALARY STUDY, 1976-77

AREA OF CONCENTRATION: Student Finanical Aid (56)

RESTRICTION: Code 56 Greater Than 15%

Grouping	Title	Degree[1]	Immediate Supervisor	# of People Directly Supervised	Average Functional[2] Effort									Salary[3]
					51	52	53	54	55	56				
All Schools N=33 29 Schools	5 Assoc. Dean 4 Asst. Dean 3 Coordinator 4 Director 6 Officer 1 Asst. to Dean 4 Adm. Asst. 4 Other 2 Registrar	2 Ed.D. 3 M.D. 4 Ph.D. 9 M 10 B 4 ND 1 No Info	9 Dean 5 Dean VP 16 Assoc. Dean 1 Asst. Dean 1 Director 1 Other	Range 0-10 Mean 3.3 Median 3	7	3	8	13	9	43				Range 9,400 to 45,200 Mean 21,200 Median 18,200
Public N=16	2 Assoc. Dean 3 Asst. Dean 1 Coordinator 1 Director 3 Officer 1 Asst. to Dean 1 Adm. Asst. 3 Other 1 Registrar	2 Ed.D. 1 M.D. 2 Ph.D. 6 M 4 B 1 ND	5 Dean 2 Dean VP 6 Assoc. 1 Asst. Dean 1 Director 1 Other	Range 1-6 Mean 3.3 Median 3	4	2	6	23	7	44				Range 10,400 to 45,200 Mean 21,300 Median 18,400
Private N=17	3 Assoc. Dean 1 Asst. Dean 2 Coordinator 3 Director 3 Officer 3 Adm. Asst. 1 Other 1 Registrar	2 MD 2 Ph.D. 3 M 6 B 3 ND 1 No Info	4 Dean 3 Dean VP 10 Assoc. Dean	Range 0-10 Mean 3.4 Median 2.5	9	4	9	9	10	42				Range 9,400 to 42,100 Mean 21,200 Median 18,000

1)C Doc-Combined Doctorate, OD-Other Doctorate, M-Masters, B-Baccalaureate, ND-No Degree 2)See Functional Code Listing 3)Salaries Rounded to Nearest Hundred

Association of American Medical Colleges

ADMINISTRATIVE SALARY STUDY, 1976-77

AREA OF CONCENTRATION: Student Financial Aid (56)

RESTRICTION: Code 56 Greater Than 15%

Grouping	Title	Degree[1]	Immediate Supervisor	# of People Directly Supervised	Average Functional[2] Effort									Salary[3]
					51	52	53	54	55	56				
First Half N=17	5 Associate Dean 4 Asst. Dean 1 Coordinator 3 Director 1 Officer 2 Other 1 Registrar	2 Ed.D. 3 MD 3 Ph.D. 4 M 4 B 1 No Info	6 Dean 4 Dean VP 6 Assoc. 1 Other	Range 0-7 Mean 3.9 Median 4	9	4	9	12	11	27				Range 18,200 to 45,200 Mean 27,800 Median 25,500
Second Half N=16	2 Coordinator 1 Director 5 Officer 1 Asst. to Dean 4 Adm. Asst. 2 Other 1 Registrar	1 Ph.D. 5 M 6 B 4 ND	3 Dean 1 Dean VP 10 Assoc. Dean 1 Asst. Dean 1 Director	Range 0-10 Mean 2.6 Median 2	4	2	7	13	6	60				Range 9,400 to 18,000 Mean 14,200 Median 14,700

1)C Doc-Combined Doctorate, OD-Other Doctorate, M-Masters, B-Baccalaureate, ND-No Degree 2)See Functional Code Listing 3)Salaries Rounded to Nearest Hundred

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STUDENT FINANCIAL AID

ADMINISTRATIVE RESPONSIBILITY - PERCENTAGE ALLOCATION

OWNER	CODE 51	CODE 52	CODE 53	CODE 54	CODE 55	CODE 56	TITLE	DEGREE	SUPERVISOR	PEOPLE SUPRVD	SALARY
PUB	0	0	0	25	0	25	ASSOC DEAN	M.D.	DEAN	3	45150
PRI	0	0	0	10	20	20	ASSOC DEAN	M.D.	DEAN	3	42066
PRI	10	30	0	5	15	15	ASSOC DEAN	PH.D	ASSOC DEAN	4	39000
PRI	0	15	15	0	15	15	ASSOC DEAN	M.D.	DEAN-V.PRES	2	34200
PUB	15	0	0	15	15	25	ASST DEAN	PH.D	TWO SUPERS	6	33100
PUB	0	0	0	20	15	15	ASSOC DEAN	PH.D	OTHER	5	33000
PRI	0	0	70	0	0	25	REGISTRAR	MASTER	DEAN-V.PRES	6	30830
PUB	20	5	10	25	10	15	ASST DEAN	MASTER	ASSOC DEAN	6	26818
PRI	15	0	0	10	25	25	NO INFO	NO INFO	DEAN	7	25500
PUB	0	0	25	0	0	50	DIRECTOR	BACH	ASSOC DEAN	4	24252
PRI	25	5	25	0	0	25	DIRECTOR	BACH	ASSOC DEAN	7	23152
PUB	0	0	0	10	30	60	COORDINATOR	ED.D	ASSOC DEAN	2	20433
PUB	15	10	0	25	15	20	ASST DEAN	ED.D	DEAN	3	20000
PRI	0	0	0	34	33	33	ASST DEAN	MASTER	DEAN	0	19500
PRI	60	10	0	0	0	30	DIRECTOR	BACH	ASSOC DEAN	3	19260
PUB	0	0	0	0	0	20	OFFICER	MASTER	OTHER	4	18500
PUB	0	0	0	0	0	65	OTHER	BACH	OTHER	1	18211
PRI	0	0	0	0	0	100	OFFICER	BACH	ASSOC DEAN	2	18000
PRI	0	0	0	0	40	60	OFFICER	PH.D	ASSOC DEAN	99*	17885
PRI	0	0	0	0	0	50	DIRECTOR	NO DEG	ASSOC DEAN	3	16023
PUB	0	0	0	50	0	50	OTHER	NO DEG	DIRECTOR	6	15984
PUB	0	0	67	0	0	37	REGISTRAR	MASTER	ASST DEAN	3	15500
PUB	0	15	0	25	25	35	OTHER	MASTER	ASSOC DEAN	1	15500
PRI	0	0	0	0	0	100	OFFICER	BACH	ASSOC DEAN	1	15000
PUB	20	0	0	50	5	15	ASST TO DEAN	BACH	DEAN	3	15000
PUB	0	0	0	0	0	100	OFFICER	MASTER	DEAN	2	14310
PUB	0	0	0	20	0	65	OFFICER	MASTER	ASSOC DEAN	2	14277
PRI	50	0	0	0	0	50	COORDINATOR	BACH	DEAN	0	13200
PRI	0	0	0	0	0	55	ADMIN ASST	BACH	ASSOC DEAN	10	13015
PRI	0	0	0	0	0	100	COORDINATOR	NO DEG	ASSOC DEAN	1	12960
PRI	0	0	0	30	20	20	ADMIN ASST	MASTER	ASSOC DEAN	99*	11130
PUB	0	0	0	0	0	100	ADMIN ASST	BACH	ASSOC DEAN	1	10392
PRI	0	10	10	25	0	25	ADMIN ASST	NO DEG	DEAN-V.PRES	2	9400

Functional Codes

51 - Admissions
52 - Minority Affairs
53 - Registrar
54 - Student Affairs
55 - Student Counseling
56 - Student Financial Aid

* 99 - No Information

OTHER SERVICES

Development

Facilities Planning

Practice Plan Management

Program Planning

Public Relations

Association of American Medical Colleges

ADMINISTRATIVE SALARY STUDY, 1976-77

AREA OF CONCENTRATION: Development (64)

RESTRICTION: Code 64 Greater Than 15%

Grouping	Title	Degree[1]	Immediate Supervisor	# of People Directly Supervised	Average Functional[2] Effort									Salary[3]
					43	62	63	64	65	66	67	68	69	
All Schools N=23 21 Schools	5 Assoc. Dean 5 Director 3 Officer 1 Asst. to Dean 1 Adm. Asst. 7 Other 1 No Information	3 M.D. 1 Ph.D. 1 OD 7 M 9 B 1 ND 1 No Info	10 Dean 4 Dean VP 2 Assoc. Dean 1 Asst. Dean 1 Director 1 Asst. to Dean 3 Other 1 No Information	Range 0-9 Mean 3.2 Median 3	1	8	2	59	3	6	5	4	0	Range 13,500 to 49,900 Mean 30,100 Median 27,700
Public N=12	3 Assoc. Dean 2 Director 1 Officer 1 Asst. to Dean 1 Adm. Asst. 3 Other 1 No Information	2 M.D. 1 OD 4 M 4 B 1 ND	6 Dean 1 Dean VP 2 Assoc. Dean 1 Asst. Dean 1 Asst. to Dean 1 Other	Range 1-4 Mean 2 Median 1.5	3	6	1	52	4	8	5	3	0	Range 13,500 to 49,900 Mean 30,500 Median 30,400
Private N=11	2 Assoc. Dean 3 Director 2 Officer 4 Other	1 M.D. 1 Ph.D. 3 M 5 B 1 No Info	4 Dean 3 Dean VP 1 Director 2 Other 1 No Information	Range 0-9 Mean 4.5 Median 5	0	11	2	68	2	3	5	5	0	Range 19,800 to 43,000 Mean 29,600 Median 25,800

1)C Doc-Combined Doctorate, OD-Other Doctorate, M-Masters, B-Baccalaureate, ND-No Degree 2)See Functional Code Listing 3)Salaries Rounded to Nearest Hundred

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Association of American Medical Colleges

ADMINISTRATIVE SALARY STUDY, 1976-77

AREA OF CONCENTRATION: Development (64)

RESTRICTION: Code 64 Greater Than 15%

Grouping	Title	Degree[1]	Immediate Supervisor	# of People Directly Supervised	Average Functional[2] Effort									Salary[3]
					43	62	63	64	65	66	67	68	69	
First Half N=12	5 Assoc. Dean 2 Director 1 Officer 3 Other 1 No Information	3 M.D. 1 Ph.D. 1 OD 3 M 4 B	7 Dean 3 Dean VP 1 Assoc. Dean 1 Other	Range 0-9 Mean 2.8 Median 2.5	0	3	1	66	5	7	0	3	0	Range 27,700 to 49,900 Mean 38,100 Median 39,100
Second Half N=11	3 Director 2 Officer 1 Asst. to Dean 1 Adm. Asst. 4 Other	4 M 5 B 1 ND 1 No Info	3 Dean 1 Dean VP 1 Assoc. Dean 1 Asst. Dean 1 Director 1 Asst. to Dean 2 Other 1 No Information	Range 0-6 Mean 2.9 Median 3	3	14	2	52	1	5	1	5	0	Range 13,500 to 26,000 Mean 21,400 Median 22,200

1)C Doc-Combined Doctorate, OD-Other Doctorate, M-Masters, B-Baccalaureate, ND-No Degree 2)See Functional Code Listing 3)Salaries Rounded to Nearest Hundred

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DEVELOPMENT

ADMINISTRATIVE RESPONSIBILITY - PERCENTAGE ALLOCATION

OWNER	CODE 43	CODE 62	CODE 63	CODE 64	CODE 65	CODE 66	CODE 67	CODE 68	CODE 69	TITLE	DEGREE	SUPERVISOR	PEOPLE	SALARY
PUB	0	0	0	40	20	40	0	0	0	ASSOC DEAN	MASTER	DEAN	1	49878
PUB	0	0	0	15	0	0	0	0	0	OTHER	M.D.	OTHER	99*	45000
PRI	0	0	0	20	20	20	0	0	0	ASSOC DEAN	PH.D	DEAN	0	43000
PRI	0	0	0	100	0	0	0	0	0	ASSOC DEAN	M.D.	DEAN	9	42500
PUB	0	0	5	72	0	5	0	10	0	ASSOC DEAN	M.D.	DEAN	3	41220
PRI	0	10	0	75	0	0	0	15	0	OTHER	BACH	DEAN-V.PRES	8	40000
PUB	0	0	0	15	15	15	0	0	0	ASSOC DEAN	D DOCT	DEAN	1	38265
PUB	0	0	0	100	0	0	0	0	0	OTHER	BACH	DEAN	2	35385
PUB	0	0	0	100	0	0	0	0	0	DIRECTOR	BACH	DEAN	3	33060
PRI	0	5	10	75	0	0	0	10	0	DIRECTOR	MASTER	DEAN-V.PRES	7	32000
PRI	0	20	0	80	0	0	0	0	0	OFFICER	BACH	DEAN-V.PRES	3	29150
PUB	0	0	0	100	0	0	0	0	0	NO INFO	MASTER	ASSOC DEAN	1	27708
PUB	0	10	5	25	0	0	0	10	0	DIRECTOR	MASTER	DEAN-V.PRES	4	26000
PRI	0	10	15	30	0	10	5	10	0	OTHER	NO INFO	OTHER	6	25750
PRI	0	0	0	100	0	0	0	0	0	OFFICER	BACH	NO INFO	2	24434
PRI	0	0	0	55	0	0	0	0	0	OTHER	MASTER	OTHER	3	24000
PRI	0	0	0	90	0	0	0	10	0	DIRECTOR	BACH	DEAN	6	23000
PUB	0	0	0	100	0	0	0	0	0	OFFICER	BACH	DEAN	1	22245
PRI	0	75	0	25	0	0	0	0	0	DIRECTOR	BACH	DEAN	5	22000
PUB	0	0	0	15	0	40	0	0	0	OTHER	MASTER	ASSOC DEAN	3	19884
PRI	0	0	0	90	0	0	0	10	0	OTHER	MASTER	DIRECTOR	0	19800
PUB	0	0	0	15	10	0	0	0	0	ADMIN ASST	BACH	ASST DEAN	4	14300
PUB	0	60	0	20	0	0	5	15	0	ASST TO DEAN	NO DEG	ASST TO DEAN	1	13500

Functional Codes

43 - Data Processing
62 - Alumni Affairs
63 - Community Relations
64 - Development
65 - Facilities Planning
66 - Program Planning
67 - Information Services
68 - Public Relations
69 - Other Institutional Support Services

* 99 - No Information

Association of American Medical Colleges

ADMINISTRATIVE SALARY STUDY, 1976-77

AREA OF CONCENTRATION: **Facilities Planning (65)**

RESTRICTION: **Code 65 Greater Than 20%**

Grouping	Title	Degree[1]	Immediate Supervisor	# of People Directly Supervised	Average Functional[2] Effort									Salary[3]
					46	48	64	65	66					
All Schools N=29 21 Schools	5 Assoc. Dean 6 Asst. Dean 4 Coordinator 9 Director 1 Manager 2 Asst. to Dean 1 Adm. Asst. 1 Other	1 Ed.D. 5 Ph.D. 3 M.D. 11 M 7 B 2 ND	12 Dean 1 Dean VP 8 Assoc. Dean 1 Asst. Dean 7 Other	Range 0-11 Mean 3.5 Median 4	14	6	2	43	13					Range 10,000 to 60,000 Mean 28,800 Median 29,000
Public N=13	3 Assoc. Dean 3 Asst. Dean 2 Coordinator 3 Director 1 Asst. to Dean 1 Adm. Asst.	1 Ed.D. 1 M.D. 2 Ph.D. 5 M 4 B	6 Dean 4 Assoc. Dean 3 Other	Range 0-11 Mean 4.4 Median 4	4	5	3	44	15					Range 14,300 to 52,100 Mean 28,500 Median 23,100
Private N=16	2 Assoc. Dean 3 Asst. Dean 2 Coordinator 6 Director 1 Manager 1 Asst. to Dean 1 Other	3 Ph.D. 2 M.D. 6 M 3 B 2 ND	6 Dean 1 Dean VP 4 Assoc. Dean 1 Asst. Dean 4 Other	Range 0-6 Mean 2.7 Median 2.5	22	6	1	43	11					Range 10,000 to 60,000 Mean 29,100 Median 29,500

1)C Doc-Combined Doctorate, OD-Other Doctorate, M-Masters, B-Baccalaureate, ND-No Degree 2)See Functional Code Listing 3)Salaries Rounded to Nearest Hundred

Association of American Medical Colleges

ADMINISTRATIVE SALARY STUDY, 1976-77

AREA OF CONCENTRATION: **Facilities Planning (65)**

RESTRICTION: Code 65 Greater Than 20%

Grouping	Title	Degree[1]	Immediate Supervisor	# of People Directly Supervised	Average Functional[2] Effort									Salary[3]
					46	48	64	65	66					
First Half N=15	5 Assoc. Dean 5 Asst. Dean 5 Director	1 Ed.D. 3 M.D. 4 Ph.D. 5 M 2 B	10 Dean 1 Dean VP 2 Assoc. Dean 2 Other	Range 0-5 Mean 3.1 Median 4	10	5	4	38	12					Range 29,000 to 60,000 Mean 36,900 Median 34,200
Second Half N=14	1 Asst. Dean 4 Coordinator 4 Director 1 Manager 2 Asst. to Dean 1 Adm. Asst. 1 Other	1 Ph.D. 6 M 5 B 2 ND	2 Dean 6 Assoc. Dean 1 Asst. Dean 5 Other	Range 0-11 Mean 3.8 Median 3	18	6	0	49	13					Range 10,000 to 26,800 Mean 18,200 Median 18,900

1)C Doc-Combined Doctorate, OD-Other Doctorate, M-Masters, B-Baccalaureate, ND-No Degree 2)See Functional Code Listing 3)Salaries Rounded to Nearest Hundred

FACILITIES PLANNING

ADMINISTRATIVE RESPONSIBILITY - PERCENTAGE ALLOCATION

OWNER	CODE 46	CODE 48	CODE 64	CODE 65	CODE 66	TITLE	DEGREE	SUPERVISOR	PEOPLE SUPRVD	SALARY
PRI	0	0	0	25	20	ASSOC DEAN	M.D.	DEAN	5	60000
PRI	0	0	0	25	0	ASST DEAN	NO DEG	DEAN	1	52500
PUB	0	0	0	35	0	ASSOC DEAN	M.D.	DEAN	4	52050
PUB	0	0	40	20	40	ASSOC DEAN	MASTER	DEAN	1	49878
PRI	0	0	20	20	20	ASSOC DEAN	PH.D	DEAN	0	43000
PUB	15	0	0	20	5	ASST DEAN	PH.D	DEAN	4	36891
PUB	0	25	0	25	0	ASST DEAN	PH.D	DEAN	3	35000
PUB	0	0	0	30	30	ASSOC DEAN	ED.D	DEAN	2	34200
PRI	20	10	0	40	10	DIRECTOR	MASTER	OTHER	6	34000
PRI	80	0	0	20	0	DIRECTOR	BACH	DEAN-V.PRES	5	32000
PRI	0	0	0	100	0	DIRECTOR	MASTER	OTHER	4	31800
PRI	30	0	0	20	0	DIRECTOR	BACH	ASSOC DEAN	4	31600
PRI	0	40	0	25	15	ASST DEAN	PH.D	ASSOC DEAN	4	30000
PRI	0	0	0	100	0	DIRECTOR	MASTER	DEAN	3	29000
PRI	0	0	0	60	40	ASST DEAN	MASTER	DEAN	1	29000
PUB	0	0	0	30	30	ASST DEAN	MASTER	ASSOC DEAN	7	26800
PUB	0	20	0	20	0	ASST TO DEAN	MASTER	TWO SUPERS	11	23100
PRI	40	20	0	40	0	DIRECTOR	PH.D	ASSOC DEAN	2	21000
PUB	30	0	0	50	0	DIRECTOR	BACH	OTHER	7	20940
PUB	0	0	0	33	33	COORDINATOR	BACH	ASSOC DEAN	0	20900
PUB	0	20	0	20	45	COORDINATOR	MASTER	OTHER	4	20376
PRI	0	0	0	50	50	ASST TO DEAN	MASTER	DEAN	1	19000
PUB	0	0	0	100	0	DIRECTOR	BACH	OTHER	7	18880
PUB	0	0	0	85	10	DIRECTOR	MASTER	ASSOC DEAN	2	17200
PRI	45	0	0	45	0	MANAGER	NO DEG	ASSOC DEAN	1	16000
PRI	0	30	0	40	15	OTHER	MASTER	ASST DEAN	0	14283
PUB	0	0	0	100	0	ADMIN ASST	BACH	ASSOC DEAN	5	14256
PRI	50	0	0	50	0	COORDINATOR	NO DEG	OTHER	0	12236
PRI	80	0	0	20	0	COORDINATOR	BACH	OTHER	6	10000

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Functional Codes

46 - Physical Plant
48 - Financial Planning/Budgeting
64 - Development
65 - Facilities Planning
66 - Program Planning

* 99 - No Information

Association of American Medical Colleges

ADMINISTRATIVE SALARY STUDY, 1976-77

AREA OF CONCENTRATION: Practice Plan Management (33)

RESTRICTION: Code 33 Greater Than 25%

Grouping	Title	Degree[1]	Immediate Supervisor	# of People Directly Supervised	Average Functional[2] Effort									Salary[3]
					33	41	42	43	48	49				
All Schools N=21	3 Assoc. Dean 3 Asst. Dean 1 Director 1 Coordinator 6 Manager 1 Officer 1 Asst. to Dean 4 Other 1 No Information	2 M.D. 9 M 7 B 3 ND	10 Dean 4 Assoc. Dean 1 Asst. Dean 1 Director 1 Asst. to Dean 4 Other	Range 0-24 Mean 4.5 Median 2	67	1	0	1	9	0				Range 15,000 to 57,800 Mean 29,200 Median 26,000
18 Schools														
Public N=11	2 Asst. Dean 1 Director 3 Manager 1 Asst. to Dean 3 Other 1 No Information	1 M.D. 7 M 2 B 1 ND	6 Dean 3 Assoc. Dean 2 Other	Range 0-24 Mean 5.8 Median 2.5	64	1	0	2	15	0				Range 17,100 to 35,000 Mean 26,400 Median 26,000
Private N=10	3 Assoc. Dean 1 Asst. Dean 1 Coordinator 3 Manager 1 Officer 1 Other	1 M.D. 2 M 5 B 2 ND	4 Dean 1 Assoc. Dean 1 Asst. Dean 1 Director 1 Asst. to Dean 2 Other	Range 0-10 Mean 3.1 Median 2	71	2	0	0	3	0				Range 15,000 to 57,800 Mean 32,400 Median 25,800

1)C Doc-Combined Doctorate, OD-Other Doctorate, M-Masters, B-Baccalaureate, ND-No Degree 2)See Functional Code Listing 3)Salaries Rounded to Nearest Hundred

Association of American Medical Colleges

ADMINISTRATIVE SALARY STUDY, 1976-77

AREA OF CONCENTRATION: Practice Plan Management (33)

RESTRICTION: Code 33 Greater Than 25%

Grouping	Title	Degree[1]	Immediate Supervisor	# of People Directly Supervised	Average Functional[2] Effort									Salary[3]
					33	41	43	48	49					
First Half N=10	3 Assoc. Dean 2 Asst. Dean 1 Director 2 Manager 1 Asst. to Dean 1 Other	1 M.D. 4 M 3 B 2 ND	8 Dean 1 Asst. Dean 1 Other	Range 1-24 Mean 6.7 Median 3	71	0	0	8						Range 26,000 to 57,800 Mean 38,300 Median 34,900
Second Half N=11	1 Asst. Dean 1 Coordinator 4 Manager 1 Officer 3 Other 1 No Information	1 M.D. 5 M 4 B 1 ND	2 Dean 4 Assoc. Dean 1 Director 1 Asst. to Dean 3 Other	Range 0-6 Mean 2.2 Median 2	64	3	0	2	10					Range 15,000 to 26,000 Mean 21,000 Median 22,000

1)C Doc-Combined Doctorate, OD-Other Doctorate, M-Masters, B-Baccalaureate, ND-No Degree 2)See Functional Code Listing 3)Salaries Rounded to Nearest Hundred

ADMINISTRATIVE RESPONSIBILITY - PERCENTAGE ALLOCATION

OWNER	CODE 33	CODE 41	CODE 42	CODE 43	CODE 48	CODE 49	TITLE	DEGREE	SUPERVISOR	PEOPLE SUPRVD	SALARY
PRI	50	0	0	0	0	0	ASSOC DEAN	M.D.	DEAN	2	57750
PRI	25	0	0	0	0	0	ASST DEAN	NO DEG	DEAN	1	52500
PRI	100	0	0	0	0	0	ASSOC DEAN	BACH	DEAN	1	50000
PRI	100	0	0	0	0	0	ASSOC DEAN	BACH	DEAN	4	40000
PUB	100	0	0	0	0	0	DIRECTOR	BACH	DEAN	2	35000
PUB	50	0	0	0	50	0	ASST DEAN	MASTER	DEAN	1	34750
PUB	100	0	0	0	0	0	OTHER	MASTER	OTHER	24	34493
PUB	25	0	0	0	30	0	ASST TO DEAN	NO DEG	TWO SUPERS	10	26900
PUB	95	0	0	0	0	0	MANAGER	MASTER	DEAN	12	26100
PUB	50	0	0	0	0	0	NO INFO	M.D.	OTHER	99*	26000
PRI	60	0	0	0	0	0	MANAGER	MASTER	ASST DEAN	10	26000
PRI	100	0	0	0	0	0	MANAGER	BACH	DIRECTOR	2	25500
PUB	60	0	0	0	20	0	MANAGER	MASTER	ASSOC DEAN	4	24993
PUB	60	0	0	0	20	0	ASST DEAN	MASTER	DEAN	1	24000
PUB	100	0	0	0	0	0	MANAGER	BACH	ASSOC DEAN	3	23600
PRI	40	0	0	0	0	0	OFFICER	BACH	ASSOC DEAN	0	21937
PRI	100	0	0	0	0	0	COORDINATOR	NO DEG	OTHER	2	20000
PUB	35	0	0	20	0	0	OTHER	MASTER	ASSOC DEAN	1	17300
PUB	30	10	0	0	40	0	OTHER	MASTER	DEAN	0	17100
PRI	30	20	0	0	25	0	MANAGER	MASTER	ASST TO DEAN	3	15070
PRI	100	0	0	0	0	0	OTHER	BACH	OTHER	6	15000

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Functional Codes

33 - Faculty Medical Practice Plan
41 - Accounting
42 - Controller
43 - Data Processing
48 - Financial Planning/Budgeting
49 - Other Business Services

* 99 - No Information

Association of American Medical Colleges

ADMINISTRATIVE SALARY STUDY, 1976-77

AREA OF CONCENTRATION: Program Planning (66)

RESTRICTION: Code 66 Greater Than 20%

Grouping	Title	Degree[1]	Immediate Supervisor	# of People Directly Supervised	Average Functional[2] Effort									Salary[3]
					01	03	06	21	31	32	48	65	66	
All Schools N=31 25 Schools	9 Assoc. Dean 3 Asst. Dean 2 Coordinator 4 Director 3 Officer 1 Asst. to Dean 3 Adm. Asst. 6 Other	1 Ed.D. 5 M.D. 6 Ph.D. 13 M 6 B	15 Dean 3 Dean VP 7 Assoc. Dean 2 Director 4 Other	Range 0-20 Mean 3.9 Median 2.0	2	2	3	1	2	2	7	13	32	Range 10,800 to 73,500 Mean 32,400 Median 28,100
Public N=19	5 Assoc. Dean 2 Asst. Dean 2 Coordinator 3 Director 1 Officer 1 Adm. Asst. 5 Other	1 Ed.D. 2 M.D. 5 Ph.D. 8 M 3 B	7 Dean 2 Dean VP 5 Assoc. Dean 2 Director 3 Other	Range 0-20 Mean 4.6 Median 2.5	2	1	2	2	4	3	10	11	30	Range 12,200 to 61,500 Mean 29,900 Median 27,600
Private N=12	4 Assoc. Dean 1 Asst. Dean 1 Director 2 Officer 1 Asst. to Dean 2 Adm. Asst. 1 Other	3 M.D. 1 Ph.D. 5 M 3 B	8 Dean 1 Dean VP 2 Assoc. Dean 1 Other	Range 0-12 Mean 2.8 Median 1	1	3	3	0	0	0	2	15	35	Range 10,800 to 73,500 Mean 36,300 Median 33,400

1)C Doc-Combined Doctorate, OD-Other Doctorate, M-Masters, B-Baccalaureate, ND-No Degree 2)See Functional Code Listing 3)Salaries Rounded to Nearest Hundred

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Association of American Medical Colleges

ADMINISTRATIVE SALARY STUDY, 1976-77

AREA OF CONCENTRATION: Program Planning (66)

RESTRICTION: Code 66 Greater Than 20%

Grouping	Title	Degree[1]	Immediate Supervisor	# of People Directly Supervised	Average Functional[2] Effort									Salary[3]
					01	03	06	21	31	32	48	65	66	
First Half N=15	9 Assoc. Dean 2 Asst. Dean 1 Director 2 Officer 1 Other	5 M.D. 1 Ed.D. 5 Ph.D. 4 M	11 Dean 2 Dean VP 2 Assoc. Dean	Range 0-20 Mean 4.2 Median 3	2	4	.5	0	3	2	4	15	28	Range 29,000 to 73,500 Mean 45,300 Median 42,200
Second Half N=16	1 Asst. Dean 2 Coordinator 3 Director 1 Officer 1 Asst. to Dean 3 Adm. Asst. 5 Other	1 Ph.D. 9 M 6 B	4 Dean 1 Dean VP 5 Assoc. Dean 2 Director 4 Other	Range 0-16 Mean 3.5 Median 1	.5	0	5	2	2	2	10	11	35	Range 10,800 to 28,100 Mean 20,300 Median 20,600

1)C Doc-Combined Doctorate, OD-Other Doctorate, M-Masters, B-Baccalaureate, ND-No Degree 2)See Functional Code Listing 3)Salaries Rounded to Nearest Hundred

ADMINISTRATIVE RESPONSIBILITY - PERCENTAGE ALLOCATION

OWNER	CODE 01	CODE 03	CODE 06	CODE 21	CODE 31	CODE 32	CODE 48	CODE 65	CODE 66	TITLE	DEGREE	SUPERVISOR	PEOPLE	SALARY
PRI	0	0	0	0	0	0	0	15	50	ASSOC DEAN	M.D.	DEAN	3	73500
PUB	0	0	0	0	10	10	0	10	20	ASSOC DEAN	M.D.	DEAN	3	61500
PRI	10	35	0	0	0	0	0	25	20	ASSOC DEAN	M.D.	DEAN	5	60000
PRI	0	0	1	0	0	0	0	0	40	ASSOC DEAN	M.D.	DEAN	12	60000
PUB	0	0	0	0	0	0	0	20	40	ASSOC DEAN	MASTER	DEAN	1	49878
PUB	0	5	3	0	0	0	0	0	22	ASSOC DEAN	PH.D	DEAN	3	44500
PRI	0	0	0	0	0	0	0	20	20	ASSOC DEAN	PH.D	DEAN	0	43000
PUB	0	0	0	0	13	4	4	4	23	ASSOC DEAN	PH.D	DEAN	20	42200
PUB	0	0	0	5	15	0	15	10	30	DIRECTOR	PH.D	DEAN-V. PRES	1	41000
PRI	0	0	0	0	0	0	0	5	20	OTHER	MASTER	DEAN	4	40000
PRI	0	0	0	0	0	0	25	0	25	OFFICER	MASTER	DEAN-V.PRES	6	37892
PUB	0	15	0	0	0	0	0	30	30	ASSOC DEAN	ED.D	DEAN	2	34200
PUB	5	0	0	0	0	5	10	15	40	OFFICER	M.D.	ASSOC DEAN	1	33000
PUB	25	0	0	0	0	0	0	0	25	ASST DEAN	PH.D	ASSOC DEAN	1	29412
PRI	0	0	0	0	0	0	0	60	40	ASST DEAN	MASTER	DEAN	1	29000
PUB	0	0	20	0	5	0	10	0	25	DIRECTOR	MASTER	DEAN	12	28125
PUB	10	0	20	0	0	0	10	5	30	DIRECTOR	PH.D	DEAN	16	27600
PUB	0	0	0	0	0	0	0	30	30	ASST DEAN	MASTER	ASSOC DEAN	7	26800
PRI	0	0	0	0	0	0	0	0	100	DIRECTOR	MASTER	DEAN	1	26000
PUB	0	0	0	0	10	0	20	10	25	OTHER	MASTER	DEAN-V.PRES	99*	23200
PUB	0	0	0	0	0	30	0	0	50	OTHER	MASTER	OTHER	1	22020
PRI	0	0	0	0	0	0	0	0	30	OFFICER	BACH	ASSOC DEAN	0	21937
PUB	0	0	0	0	0	0	0	33	33	COORDINATOR	BACH	ASSOC DEAN	0	20900
PUB	0	0	0	0	0	0	20	20	45	COORDINATOR	MASTER	OTHER	4	20376
PUB	0	0	0	0	15	0	30	0	40	OTHER	MASTER	ASSOC DEAN	3	19884
PRI	0	0	0	0	0	0	0	50	50	ASST TO DEAN	MASTER	DEAN	1	19000
PUB	0	0	0	0	0	0	45	5	20	OTHER	BACH	DIRECTOR	1	16840
PUB	0	0	0	0	0	0	20	15	25	ADMIN ASST	BACH	OTHER	2	15060
PRI	0	0	0	0	0	0	0	0	20	ADMIN ASST	BACH	ASSOC DEAN	0	14709
PUB	0	0	0	30	0	0	0	0	20	OTHER	MASTER	DIRECTOR	4	12200
PRI	0	0	35	0	0	0	0	0	20	ADMIN ASST	BACH	OTHER	1	10825

08

Functional Codes

01 - Academic Affairs
03 - Basic Sciences
06 - Curriculum
21 - Data Analysis
31 - Affiliated Hospitals
32 - Community Health Services
48 - Financial Planning/Budgeting
65 - Facilities Planning
66 - Program Planning

* 99 - No Information

Association of American Medical Colleges

ADMINISTRATIVE SALARY STUDY, 1976-77

AREA OF CONCENTRATION: **Public Relations (68)**

RESTRICTION: **Code 68 Greater Than 10%**

Grouping	Title	Degree[1]	Immediate Supervisor	# of People Directly Supervised	Average Functional[2] Effort									Salary[3]
					62	63	64	67	68	69				
All Schools N=32 23 Schools	3 Assoc. Dean 2 Asst. Dean 1 Coordinator 9 Director 2 Officer 2 Asst. to Dean 4 Adm. Asst. 9 Other	2 M.D. 5 Ph.D. 9 M 13 B 2 ND 1 Nc Info	14 Dean 7 Dean VP 4 Director 2 Asst. to Dean 5 Other	Range 0-12 Mean 2.8 Median 2	13	5	16	9	31	3				Range 10,000 to 52,000 Mean 24,500 Median 24,000
Public N=12	3 Assoc. Dean 1 Coordinator 3 Director 1 Asst. to Dean 3 Adm. Asst. 1 Other	1 M.D. 2 Ph.D. 2 M 6 B 1 ND	6 Dean 2 Dean VP 2 Asst. to Dean 2 Other	Range 0-12 Mean 2.9 Median 2.5	10	8	11	7	24	3				Range 10,000 to 41,200 Mean 21,400 Median 17,100
Private N=20	2 Asst. Dean 6 Director 2 Officer 1 Asst. to Dean 1 Adm. Asst. 8 Other	1 M.D. 3 Ph.D. 7 M 7 B 1 ND 1 No Info.	8 Dean 5 Dean VP 4 Director 3 Other	Range 0-8 Mean 2.9 Median 1.5	14	4	19	11	36	3				Range 11,000 to 52,000 Mean 26,400 Median 25,100

1)C Doc-Combined Doctorate, OD-Other Doctorate, M-Masters, B-Baccalaureate, ND-No Degree 2)See Functional Code Listing 3)Salaries Rounded to Nearest Hundred

Association of American Medical Colleges

ADMINISTRATIVE SALARY STUDY, 1976-77

AREA OF CONCENTRATION: **Public Relations (68)**

RESTRICTION: Code 68 Greater Than 10%

Grouping	Title	Degree[1]	Immediate Supervisor	# of People Directly Supervised	Average Functional[2] Effort									Salary[3]
					62	63	64	67	68	69				
First Half N=16	3 Assoc. Dean 2 Asst. Dean 5 Director 1 Officer 5 Other	2 M.D. 3 Ph.D. 5 M 5 B 1 No Info	8 Dean 5 Dean VP 3 Other	Range 0-8 Mean 3.8 Median 4	4	5	19	9	28	3				**Range** 25,000 to 52,000 **Mean** 33,300 **Median** 31,500
Second Half N=16	1 Coordinator 4 Director 1 Officer 2 Asst. to Dean 4 Adm. Asst. 4 Other	2 Ph.D. 4 M 8 B 2 ND	6 Dean 2 Dean VP 4 Director 2 Asst. to Dean 2 Other	Range 0-12 Mean 2.0 Median 1	22	7	13	9	34	2				**Range** 10,000 to 23,000 **Mean** 15,700 **Median** 13,900

1)C Doc-Combined Doctorate, OD-Other Doctorate, M-Masters, B-Baccalaureate, ND-No Degree 2)See Functional Code Listing 3)Salaries Rounded to Nearest Hundred

PUBLIC RELATIONS

ADMINISTRATIVE RESPONSIBILITY - PERCENTAGE ALLOCATION

OWNER	CODE 62	CODE 63	CODE 64	CODE 67	CODE 68	CODE 69	TITLE	DEGREE	SUPERVISOR	PEOPLE SUPRVD	SALARY
PRI	0	0	0	0	10	0	OTHER	MASTER	DEAN-V.PRES	99 *	52000
PRI	0	15	0	0	25	0	ASST DEAN	M.D.	DEAN	0	43537
PUB	0	5	72	0	10	0	ASSOC DEAN	M.D.	DEAN	3	41220
PRI	10	0	75	0	15	0	OTHER	BACH	DEAN-V.PRES	8	40000
PUB	2	2	10	0	20	5	ASSOC DEAN	PH.D	DEAN	3	38592
PRI	10	10	0	10	20	45	ASST DEAN	PH.D	DEAN	2	35000
PRI	10	10	10	10	60	0	DIRECTOR	BACH	DEAN	4	35000
PRI	5	10	75	0	10	0	DIRECTOR	MASTER	DEAN-V.PRES	7	32000
PRI	0	0	0	85	10	5	OTHER	BACH	OTHER	5	30900
PRI	0	0	0	0	55	0	OTHER	PH.D	OTHER	3	28000
PUB	0	0	0	0	10	0	ASSOC DEAN	MASTER	DEAN	1	27876
PUB	0	0	0	25	25	0	DIRECTOR	BACH	DEAN	4	27500
PUB	10	5	25	0	10	0	DIRECTOR	MASTER	DEAN-V.PRES	4	26000
PRI	10	15	30	5	10	0	OTHER	NO INFO	OTHER	6	25750
PRI	0	0	0	0	100	0	OFFICER	BACH	DEAN	1	25185
PRI	0	0	0	60	40	0	DIRECTOR	MASTER	DEAN-V.PRES	6	25000
PRI	0	0	90	0	10	0	DIRECTOR	BACH	DEAN	6	23000
PRI	0	25	0	15	20	0	ASST TO DEAN	PH.D	DEAN-V.PRES	1	23000
PRI	34	0	0	33	33	0	DIRECTOR	BACH	DEAN	1	21470
PUB	0	30	0	0	70	0	COORDINATOR	PH.D	DEAN	1	20075
PRI	0	0	90	0	10	0	OTHER	MASTER	DIRECTOR	0	19800
PRI	0	0	0	0	100	0	ADMIN ASST	MASTER	DIRECTOR	99 *	16027
PRI	90	0	0	0	10	0	DIRECTOR	MASTER	DIRECTOR	0	15500
PUB	0	0	0	0	10	0	ADMIN ASST	BACH	OTHER	12	14100
PUB	0	20	0	30	20	30	DIRECTOR	BACH	DEAN-V.PRES	1	13624
PUB	60	0	20	5	15	0	ASST TO DEAN	NO DEG	ASST TO DEAN	1	13500
PRI	0	0	0	0	100	0	OFFICER	MASTER	DEAN	1	13482
PUB	0	30	0	0	70	0	OTHER	BACH	OTHER	0	12517
PUB	0	1	1	20	20	0	ADMIN ASST	BACH	DEAN	3	12085
PRI	80	0	0	5	10	0	OTHER	NO DEG	DEAN	1	11631
PRI	34	0	0	33	33	0	OTHER	BACH	DIRECTOR	0	11016
PUB	50	0	5	0	10	0	ADMIN ASST	BACH	ASST TO DEAN	2	10026

Functional Codes

62 - Alumni Affairs
63 - Community Relations
64 - Development
67 - Information Services
68 - Public Relations
69 - Other Institutional Support Services

* 99 - No Information